

Date Sold	Stock #	Year	Make	Model	Days in Stock	Front End Gross	Finance Gross
10/24/2017	G17564A	2015	CHEVROLET	S'RADO 2500	104	\$ (1,026.00)	\$ 1,549.00
11/3/2017	GD17311A	2016	RAM	1500	95	\$ (1,059.00)	\$ 2,586.00
11/24/2017	GD17299A	2011	CHEVROLET	S'RADO 1500	73	\$ (3,169.00)	\$ 1,147.00
11/3/2017	GD17316A	2014	CHEVROLET	S'RADO 1500	67	\$ 192.00	\$ (209.00)
10/25/2017	G17329A	2008	BUICK	ENCLAVE	59	\$ (652.00)	\$ 786.00
11/2/2017	GD16210A	2016	CHEVROLET	TRAVERSE	58	\$ (1,846.00)	\$ 1,883.00
11/17/2017	G17627A	2017	HYUNDAI	TUCSON	50	\$ (1,580.00)	\$ 2,583.00
11/28/2017	G17617B	2008	PONTIAC	G6	50	\$ (562.00)	\$ 31.00
10/12/2017	G17612A	2015	CHEVROLET	S'RADO	48	\$ 715.00	\$ 1,586.00
11/16/2017	G17545A	2009	CHEVROLET	S'RADO 1500	47	\$ (984.00)	\$ 3,058.00
10/10/2017	G17598A	2011	GMC	SIERRA2500	47	\$ (507.00)	\$ 1,225.00
10/31/2017	GD17235A	2017	CHEVROLET	CAMARO	46	\$ 1,105.00	\$ 431.00
11/7/2017	G17478A	2013	CHEVROLET	S'RADO 1500	43	\$ 36.00	\$ 4,072.00
11/23/2017	G17457B	2015	CHEVROLET	SONIC	35	\$ 811.00	\$ 3,100.00
11/13/2017	G17677A	2017	CHEVROLET	EQUINOX	31	\$ 617.00	\$ 5,842.00
10/14/2017	G17294A	2014	CHEVROLET	S'RADO 1500	30	\$ (1,590.00)	\$ 1,886.00
10/31/2017	G17593A	2016	CHEVROLET	S'RADO	29	\$ (689.00)	\$ 786.00
10/25/2017	L1799A	2011	CHEVROLET	IMPALA	28	\$ 1,238.00	\$ 1,586.00
10/31/2017	G17637A	2017	RAM	2500	25	\$ 1,242.00	\$ 3,388.00
11/9/2017	G17642A	2012	CHEVROLET	SONIC	24	\$ 465.00	\$ 1,527.00
11/10/2017	H18025A	2017	GMC	ACADIA	23	\$ (1,351.00)	\$ 3,830.00
11/23/2017	G18106A	2016	CHEVROLET	S'RADO 2500	22	\$ 2,234.00	\$ 6,197.00
10/25/2017	G17631A	2015	GMC	SIERRA	22	\$ (1,480.00)	\$ 1,686.00
10/10/2017	G17533A	1996	FORD	F150	21	\$ 261.00	\$ 786.00
11/6/2017	G17645A	2011	GMC	SIERRA 1500	19	\$ 394.00	\$ 2,863.00
10/10/2017	G17530A	2015	GMC	SIERRA 1500	19	\$ 366.00	\$ 2,086.00
10/3/2017	G17621A	2017	GMC	YUKON	18	\$ 2,329.00	\$ 786.00
10/10/2017	G17292A	2009	CHEVROLET	S'RADO 1500	18	\$ 579.00	\$ 786.00
10/28/2017	G17638A	2015	GMC	TERRAIN	18	\$ 581.00	\$ 1,686.00
11/16/2017	G17593B	2010	GMC	SIERRA 1500	17	\$ 859.00	\$ 786.00
10/27/2017	G17389A	2013	TOYOTA	TACOMA	15	\$ (1,821.00)	\$ 2,329.00
11/10/2017	GD17293A	2013	CHEVROLET	CRUZE	14	\$ 626.00	\$ 2,679.00
10/11/2017	G17045A	2011	GMC	SIERRA1500	14	\$ (475.00)	\$ 2,875.00

11/6/2017	G17645A	2011	GMC	SIERRA	14	\$	508.00	\$	2,863.00
11/20/2017	H18025B	2015	CHEVROLET	S'RADO	13	\$	771.00	\$	1,486.00
10/31/2017	G18100A	2015	JEEP	CHEROKEE	12	\$	(291.00)	\$	3,311.00
11/9/2017	g17640A	2014	GMC	SIERRA 1500	11	\$	(1,382.00)	\$	2,351.00
11/10/2017	GD17181A	2014	CHEVROLET	S'RADO1500	11	\$	1,300.00	\$	2,980.00
10/26/2017	G17643A	2015	CHEVROLET	S'RADO	10	\$	2,022.00	\$	4,687.00
11/3/2017	G17638B	2011	CHEVROLET	AVEO	9	\$	1,752.00	\$	2,075.00
10/11/2017	G17133A	2010	CHEVROLET	COLORADO	8	\$	1,849.00	\$	2,975.00
10/17/2017	G17533B	2011	FORD	F150	7	\$	1,658.00	\$	786.00
10/27/2017	GD17248A	2014	TOYOTA	TUNDRA	7	\$	916.00	\$	-
10/31/2017	G18006A	2012	CHEVROLET	EQUINOX	7	\$	852.00	\$	2,350.00
11/21/2017	L1473	2013	CHEVROLET	CUBE	2	\$	40.00	\$	2,838.00
11/30/2017	L1465A	2017	DODGE	RAM	2	\$	3,072.00	\$	4,399.00
11/30/2017	L1854B	2011	GMC	SIERRA 2500	2	\$	896.00	\$	786.00
10/27/2017	YN17363C	2012	MITSUBISHI	RVR	2	\$	(27.00)	\$	1,286.00
11/8/2017	F1709B	2011	FORD	F150	1	\$	502.00	\$	786.00
11/15/2017	YN17495A	2013	KIA	SOUL	1	\$	474.00	\$	786.00
11/28/2017	G17684A	2015	GMC	SIERRA 1500	1	\$	(20.00)	\$	2,015.00
11/30/2017	G17688A	2017	DODGE	DURANGO	1	\$	1,785.00	\$	1,042.00
10/13/2017	F17377A	2015	JEEP	PATRIOT	1	\$	(395.00)	\$	2,373.00

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	41	\$20,603	\$91,595	\$2,736	73%
31 - 45 Days	3	\$1,464	\$13,014	\$4,826	5%
46 - 60 Days	8	-\$4,311	\$10,797	\$3,243	14%
60 - 90 Days	2	-\$2,977	\$938	(\$1,020)	4%
90 Days and Over	2	-\$2,085	\$4,135	\$1,025	4%
Total	56	\$12,694	\$120,479	\$2,378	

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales
% of total unit sales result of dividing unit sales in age bucket by total unit sales