

	Year To Date Production					Year To Date Charge backs	
Units	New Vehicle	Used Vehicle	Totals				
Units Delivered	1014	599	1613	Chargebacks	New Vehicle	Used Vehicle	Totals
Finance or Lease Contracts	849	484	1333	Finance or Lease Reserve	37295	32863	70158
Service Contracts	589	457	1046	Service Contracts	147581	62628	210209
Pre-Paid Maintenance	39	7	46	Pre-paid Maintenance	762		762
GAP	587	320	907	GAP	75846		75846
Theft Deterrent	50		50	Theft Deterrent			0
Paint Sealant & Appearance	826		826	Paint Sealant & Appearance			0
Tire/Wheel	171		171	Tire/Wheel			0
Lease Care	95		95	Lease Care			0
windshield	769		769	Other_____			0
	Year To Date Income						
Incomes	New Vehicle	Used Vehicle	Totals				
Finance or Lease Reserve	840330	461188	1301518				
Service Contracts	206502	495150	701652				
Pre-Paid maintenance	13851	2911	16762				
GAP	275895	146914	422809				
Theft Deterrent	7006		7006				
Paint Sealant & Appearance	143940		143940				
Tire/Wheel	50180		50180				
Lease Care	26125		26125				
windshield	164227		164227				