

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	1101	729	1830	Finance or Lease Reserve	-7872	0	-7872
Finance or Lease Contracts	922	232	1154	Service Contracts	-67254	0	-67254
Service Contracts	357	153	510	Pre-paid Maintenance	-1073	0	-1073
Pre-Paid Maintenance	16	5	21	GAP	-30981	0	-30981
GAP	510	211	721	Theft Deterrent	0	0	0
Theft Deterrent			0	Paint Sealant & Appearance	0	0	0
Paint Sealant & Appearance			0	Tire/Wheel	-19444	0	-19444
Tire/Wheel	507	141	648	Lease Care	-2928	0	-2928
Lease Care	47	0	47	Other_____			0
Other_____			0				

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	411744	229764	641508
Service Contracts	490480	276110	766590
Pre-Paid maintenance	1350	2775	4125
GAP	260119	97683	357802
Theft Deterrent	0		0
Paint Sealant & Appearance			0
Tire/Wheel	202991	61493	264484
Lease Care	11414	0	11414
Other_____			0