

	Year To Date Production				Year To Date Charge backs		
Units	New Vehicle	Used Vehicle	Totals				
Units Delivered	112	178	290	Chargebacks	New Vehicle	Used Vehicle	Totals
Finance or Lease Contracts	74	107	181	Finance or Lease Reserve			0
Service Contracts	30	38	68	Service Contracts			0
Pre-Paid Maintenance	30	8	38	Pre-paid Maintenance			0
GAP	23	64	87	GAP			0
Theft Deterrent	0	0	0	Theft Deterrent			0
Paint Sealant & Appearance	8	1	9	Paint Sealant & Appearance			0
Tire/Wheel	1	1	2	Tire/Wheel			0
Lease Care	0	0	0	Lease Care			0
Other_____	0	0	0	Other_____	40817	31123	71940

	Year To Date Income		
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	79647	76367	156014
Service Contracts	16945	19018	35963
Pre-Paid maintenance	4500	400	4900
GAP	11965	36972	48937
Theft Deterrent	0	0	0
Paint Sealant & Appearance	4296	537	4833
Tire/Wheel	500	500	1000
Lease Care			0
Other_____			0