

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	1627	1363	2990	Finance or Lease Reserve			0
Finance or Lease Contracts			0	Service Contracts			0
Service Contracts	512	782	1294	Pre-paid Maintenance			0
Pre-Paid Maintenance	828	87	915	GAP			0
GAP	473	756	1229	Theft Deterrent			0
Theft Deterrent	213	161	374	Paint Sealant & Appearance			0
Paint Sealant & Appearance	153	32	185	Tire/Wheel			0
Tire/Wheel	69	30	99	Lease Care			0
Lease Care			0	Other_____total	136329	135555	271884
Other_____	2376	1974	4350				

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	418384	694300	1112684
Service Contracts	546425	888321	1434746
Pre-Paid maintenance	355212	39203	394415
GAP	247349	401936	649285
Theft Deterrent	66177	57534	123711
Paint Sealant & Appearance	74274	17110	91384
Tire/Wheel	28014	13176	41190
Lease Care			0
Other_____	820591	669397	1489988