

Units	Year To Date Production			Totals	Year To Date Charge backs			
	New Vehicle	Used Vehicle	Totals		Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	355	157	512	Chargebacks				
Finance or Lease Contracts	270	137	407	Finance or Lease Reserve	41459	4777	46236	
Service Contracts	122	84	206	Service Contracts	28950	2402	31352	
Pre-Paid Maintenance			0	Pre-paid Maintenance			0	
GAP	39	34	73	GAP			0	
Theft Deterrent			0	Theft Deterrent			0	
Paint Sealant & Appearance			0	Paint Sealant & Appearance			0	
Tire/Wheel			0	Tire/Wheel			0	
Lease Care			0	Lease Care			0	
Other_____			0	Other_____			0	

Incomes	Year To Date Income		
	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	\$ 427,110.00	\$ 118,238.00	\$ 545,348.00
Service Contracts	\$ 217,682.00	\$ 159,410.00	\$ 377,092.00
Pre-Paid maintenance			\$ -
GAP	\$ 22,021.00	\$ 17,673.00	\$ 39,694.00
Theft Deterrent			\$ -
Paint Sealant & Appearance			\$ -
Tire/Wheel			\$ -
Lease Care			\$ -
Other_____	\$ 38,792.00	\$ 2,973.00	\$ 41,765.00