



FROZEN CAPITAL: PRE-OWNED INVENTORY

Page Colm Line

YTD Pre-Owned Sales <i>(without F&I)</i>	+	4,042,948	3	YTD	1
YTD Pre-Owned Gross Profit <i>(without F&I)</i>	-	46,690	3	YTD	2
YTD Inventory Adjustments <i>(+/- as on statement)</i>	±	0		YTD	
YTD Pre-Owned Cost of Sales	=	3,996,258			
Statement Month	÷	7			
Average Month Pre-Owned Cost of Sales	=	570,894			
Factor	×	1.0			Guide = 1.0
Your Guide	=	570,894			A

NADA Guide for Pre-Owned Vehicle Inventory is 1 month's supply or less at cost.
 A Factor of 1.0 = 1 Month supply.

Pre-Owned Vehicle Inventory		1,133,928	1	Asset	23-27
Your Guide	-	570,894			A
Frozen Capital		<u>563,034</u>			