

MANAGEMENT REPORT FOR MIDSTATE MITSUBISHI

	Inventory Status Cost	#Parts	Qty
Parts Onhand.....:	374671.65	956	4807
w/ Zero Onhand.....:	0.00	1973	0
w/ Zero Cost.....:	0.00	8	33
w/ Negative Onhand:	-23989.57	113	-257
Non-Returnable.....:	5242.27	268	937
Non-Factory.....:	6017.44	206	904
Over Stock.....:	0.00	0	0
Non-Stock.....:	331179.31	2486	2599
On Order.....:	50553.12	218	581
On Back Order.....:	22841.02	166	378
Core Value New.....:	0.00	0	0
Old.....:	60.00	2	3
Accessories Total.....:	9399.52	241	113
Obsolete.....:	-190.05	13	-4

Sales & Receipts				
	Cost	Sales	Qty	%Profit
Sales (This Month)				
Repair Orders.....:	29823.20	39911.14	1029	25.28
Counter Wholesale...:	10515.10	13854.74	158	24.10
Retail.....:	1009.40	1295.46	5	22.08
Internal.....:	73.17	80.49	3	9.09
Credits.....:	-913.76	-1167.94	-5	21.76
Total.....:	40507.11	53973.89	1190	24.95
Receipts	Cost	#Parts	Qty	
Total.....:	19069.52	235	434	
Emergency.....:	0.00	0	0	
Adjustments Positive.....:	6467.50	42	1085	
Negative.....:	-4311.70	38	-146	

Aged Analysis				
	Cost	#Parts	Qty	%Inv
Active Parts (This Month)	8498.86	240	1376	2.42
Last Sale Occurred				
1 - 3 Months	28460.39	663	595	8.12
4 - 6 Months	16005.04	427	344	4.56
7 - 9 Months	6724.67	371	215	1.92
10 - 12 Months	4079.18	422	179	1.16
13 - 15 Months	139734.17	451	481	39.85
16 - 18 Months	5096.31	235	157	1.45
19 - 21 Months	142083.46	241	1236	40.52
22 - 24 Months	0.00	0	0	0.00
25 - 27 Months	0.00	0	0	0.00
28 - 30 Months	0.00	0	0	0.00
31 - 33 Months	0.00	0	0	0.00
34 - 36 Months	0.00	0	0	0.00
37 Months And Over	0.00	0	0	0.00
Lost Sales	47955.88	174	1687	13.68