

	Year To Date Production				Year To Date Charge backs		
Units	New Vehicle	Used Vehicle	Totals		New Vehicle	Used Vehicle	Totals
Units Delivered	159	182	341	<b>Chargebacks</b>			
Finance or Lease Contracts	102	64	166	Finance or Lease Reserve	-7839	-9536	-17375
Service Contracts	93	106	199	Service Contracts	-18931	-18079	-37010
Pre-Paid Maintenance			0	Pre-paid Maintenance			0
GAP	35	64	99	GAP	-3140	-5937	-9077
Theft Deterrent			0	Theft Deterrent			0
Paint Sealant & Appearance	0	0	0	Paint Sealant & Appearance			0
Tire/Wheel	0	0	0	Tire/Wheel			0
Lease Care	0		0	Lease Care			0
Other_____			0	Other_____			0

	Year To Date Income		
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	105874	228265	334139
Service Contracts	207542	239646	447188
Pre-Paid maintenance			0
GAP	20126	48835	68961
Theft Deterrent			0
Paint Sealant & Appearance			0
Tire/Wheel			0
Lease Care	3500		3500
Other_____	24535	47202	71737

