

### Dealer Labor Rate Survey

Complete this survey if you have a dealer (OEM) store.

Dealer	Labor Rate		Flat Rate Time Standard
	Single	Variable	
LEXUS OF PORTLAND		C _____ W <u>159.77</u> M <u>142.00</u> R <u>190.00</u> I <u>190.00</u>	<input checked="" type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input type="checkbox"/> Other
DAMEROW FORD		C _____ W <u>121.71</u> M _____ R <u>160.00</u>	<input checked="" type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input type="checkbox"/> Other
CADILLAC OF PORTLAND		C _____ W <u>168.00</u> M _____ R <u>164.00</u>	<input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input checked="" type="checkbox"/> Other
RON TONKIN MAZDA		C _____ W <u>130.00</u> M _____ R <u>140.00</u>	<input type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input checked="" type="checkbox"/> Other
HERZOG-MEIER VOLVO		C _____ W <u>163.95</u> M _____ R <u>180.00</u>	<input checked="" type="checkbox"/> Factory <input type="checkbox"/> Chilton <input type="checkbox"/> Computer <input type="checkbox"/> Motors <input type="checkbox"/> Mitchell <input type="checkbox"/> Other
<b>Variable Rate Code(s):</b> <b>C</b> =Lowest, Most Competitive (ie., L.O.F., etc.) <b>W</b> =Warranty <b>M</b> =Maintenance Rate (Normal Factory Maintenance) <b>R</b> =Highest, Repair Rate <b>I</b> = Internal			

### Non-Dealer Competitive Maintenance Pricing Summary Survey

- This survey is designed for independent, or non-dealer stores.
- Make sure to include parts and labor.

2 0 1 8 E S 3 5 0

Competitor Name	Lube, Oil & Filter	Cabin Filter	Balance Tires	Align Front End	Service A/C	Replace Front Disc Pads
LES SCHWAB BEAVERTON OR	N/A	N/A	76.00	124.00	N/A	500.00
JIFFY LUBE BEAVERTON OR	100.00	65.00	132.00	N/A	200.00	385.00
ACCURATE AUTO	80.00	80.00	120.00	129.00	500.00	400.00
<b>Competitor Averages</b>	90.00	72.50	109.33	126.50	350.00	428.33
<b>My Dealership</b>	138.08	74.60	49.95	140.00	297.00	396.24