

Repair Order Analysis Summary Report

		Sales in Dollars	FRH's on RO's	Averages	Analysis
Competitive		\$ 2,290 ÷	51.90 =	44.12	FRH Average
Maintenance		\$ 2,587 ÷	25.00 =	103.46	FRH Average
Repair		\$ 14,693 ÷	140.50 =	104.58	FRH Average
Totals		\$ 19,569 ÷	217.40 =	90.02	Customer ELR
		Target Labor Rate		112.00	Per FRH
Total Ro's in Sample	50	Difference		-21.98	Per FRH

Cost of Labor

Total Cost of Labor	2457.84 ÷	Total Sales	=	12.56%	Percent Cost of Sales
Total Cost of Labor	2457.84 ÷	Total FRH's	=	11.31	Cost per FRH

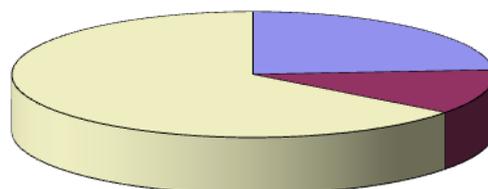
Repair Order Measurements

Total Labor Sales	19,569.30 ÷	Total RO's	=	391.39	Avg Labor per RO
Total FRH's	217.40 ÷	Total RO's	=	4.35	Avg FRH's per RO
Menu Sales		Total RO's	=		Percent Menu Sales
Competitive FRH's	51.90 ÷	Total FRH's	=	23.87%	Percent Competitive
Maintenance FRH's	25.00 ÷	Total FRH's	=	11.50%	Percent Maintenance
Repair FRH'	140.50 ÷	Total FRH's	=	64.63%	Percent Repair
One item RO's	20 ÷	Total RO's	=	40.00%	Percent One Item RO

Model Year Analysis

2018	2017	2016	2015	2014	2013	Older	Total
0	5	8	8	5	2	23	51
0.00%	9.80%	15.69%	15.69%	9.80%	3.92%	45.10%	

Labor Mix



Percent Competitive
 Percent Maintenance
 Percent Repair