

Units	Year To Date Production			Year To Date Charge backs			
	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	611	157	768	Finance or Lease Reserve	81364	19643	101007
Finance or Lease Contracts	554	138	692	Service Contracts	46826	14424	61250
Service Contracts	214	33	247	Pre-paid Maintenance	0	0	0
Pre-Paid Maintenance	0	0	0	GAP	8047	3597	11644
GAP	35	30	65	Theft Deterrent	0	0	0
Theft Deterrent	0	0	0	Paint Sealant & Appearance	0	0	0
Paint Sealant & Appearance	55	4	59	Tire/Wheel	11667	2691	14358
Tire/Wheel	56	10	66	Lease Care	0	0	0
Lease Care	24	0	24	Other_____			0
Other_____			0				0

Incomes	Year To Date Income		
	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	585,066	139,884	724950
Service Contracts	299,694	139,177	438871
Pre-Paid maintenance	0	0	0
GAP	17,441	13,394	30835
Theft Deterrent	0	0	0
Paint Sealant & Appearance	33,967	1,800	35767
Tire/Wheel	27,692	4,500	32192
Lease Care	0	0	0
Other_____			0