

	Year To Date Production				Year To Date Charge backs		
Units	New Vehicle	Used Vehicle	Totals				
Units Delivered	203	184	387	<b>Chargebacks</b>			
Finance or Lease Contracts	183	98	281	Finance or Lease Reserve	12106	7575	19681
Service Contracts	279	122	401	Service Contracts	5545	3415	8960
Pre-Paid Maintenance	64	122	186	Pre-paid Maintenance			0
GAP	270	98	368	GAP	6085		6085
Theft Deterrent	0	0	0	Theft Deterrent			0
Paint Sealant & Appearance			0	Paint Sealant & Appearance			0
Tire/Wheel			0	Tire/Wheel			0
Lease Care	11		11	Lease Care			0
Other_____			0	Other_____			0

	Year To Date Income		
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	155516	127337	282853
Service Contracts	238726	155928	394654
Pre-Paid maintenance			0
GAP	92713	75783	168496
Theft Deterrent			0
Paint Sealant & Appearance			0
Tire/Wheel			0
Lease Care	4521		4521
Other_____			0