

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
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Inventory Balance	61,606		71,904		3,479,412.14	
Active Parts	14,192	23.03	68,164	94.79	3,156,398.50	90.71
NS Parts	7,275	11.80	1,197	1.66	122,155.18	3.51
MO Parts	185	0.30	7	0.00	8,986.95	0.25
AP Parts	39,940	64.83	2,332	3.24	177,933.71	5.11
DP Parts	13	0.02	204	0.28	13,937.80	0.40
SP Parts						
DEL Parts	1	0.00				
Parts With No Cost	76	0.12				
Parts With Negative On-Hand	6	0.00	27		-141.00	
Core/Exchange	659	1.06	1,260	1.75	141,737.10	
Memos On File	11,953					
Parts Added	872	1.41	511	0.71	79,513.99	2.28
Active Parts	239	27.40	379	74.16	56,156.74	70.62
NS Parts	545	62.50	128	25.04	22,882.59	28.77
MO Parts	1	0.11				
AP Parts	87	9.97	4	0.78	474.66	0.59
DP Parts						
SP Parts						
Parts & Memos Deleted	158					
Inventory Movement - Sales						
0 to 3 Months	13,060	21.19	59,175	82.29	2,452,432.29	70.48
4 to 6 Months	3,598	5.84	4,339	6.03	373,506.05	10.73
7 to 12 Months	5,245	8.51	5,042	7.01	446,991.15	12.84
Over 12 Months	37,546	60.94	2,214	3.07	112,701.94	3.23
New Parts No Sales	2,157	3.50	1,134	1.57	93,780.71	2.69
Inventory Movement - Receipts						
0 to 3 Months	12,154	19.72	54,201	75.37	2,417,372.15	69.47
4 to 6 Months	3,869	6.28	6,212	8.63	439,777.12	12.63
7 to 12 Months	7,261	11.78	5,425	7.54	482,744.44	13.87
Over 12 Months	36,262	58.86	5,934	8.25	128,224.22	3.68
New Parts No Receipts	2,060	3.34	132	0.18	11,294.21	0.32
Outstanding Orders	601	0.97	2,715		218,105.25	
Stockorders	329	54.74	2,085	76.79	88,864.70	40.74
Supplemental Orders	1	0.16	2	0.07	364.00	0.16
Customer Orders	47	7.82	59	2.17	10,203.90	4.67
Backorders	243	40.43	569	20.95	118,672.65	54.41
Stockorder Backorders	139	23.12	432	15.91	65,170.21	29.88
Supplemntl Backorders						
Customer Backorders	114	18.96	137	5.04	53,502.44	24.53

Outstanding Forced Orders

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
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Gross Sales	6,034	9.79	55,726		1,922,519.93		28,756
Regular	6,027	99.88	55,667	99.89	1,909,769.97	99.33	28,719
No History	37	0.61	59	0.10	12,749.96	0.66	37
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	312	0.50	441		82,452.43		318
Return Sales	1,569	2.54	9,116		312,964.53		3,000
Regular	1,569	100.00	9,116	100.00	312,964.53	100.00	3,000
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	4,711	7.64	43,826		1,757,378.36		8,918
Stockorders	3,644	77.35	41,577	94.86	1,415,586.23	80.55	7,201
Supplemental Orders	18	0.38	37	0.08	8,929.00	0.50	22
Customer Orders	1,407	29.86	2,211	5.04	332,704.13	18.93	1,694
Emergency Purchases							
Other Receipts	1	0.02	1	0.00	159.00	0.00	1
Overages							
Net Adjustments	90	0.14	1,293		33.62		115
Plus	39	43.33	357	27.61	7,772.36		50
Minus	51	56.66	936	72.38	-7,738.74		65
Factory Returns	648	1.05	1,441		-145,931.83		648
Net Appreciation	262	0.42	1,229	1.70	-3,070.16		597
Positive	159	60.68	520	42.31	4,478.89		339
Negative	103	39.31	709	57.68	-7,549.05		258
Parts Updated With Cost	7	0.01					7
Parts With Comments	38,768						
Misc & Sublet Items							
Gross Sales			1		102.00		1
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			7,821		913,751.97		5,875
Lost Sales							
Return Sales			402		65,146.11		274