

First Time Fill Rate

| DEALERSHIP NAME | | First time fill rate | | | |
|-----------------|-----------|-----------------------------------|-----------------------------------|--------------------------|-----------------------------|
| DATE | # OF RO'S | RO's Filled 1st Time (Right Away) | RO's Filled the same day Same Day | RO's Not Filled Same Day | Actual 1st Time Fill Rate % |
| 7/30/2021 | 8 | 6 | 2 | | 75.00% |
| 8/2/2021 | 9 | 6 | 2 | 1 | 66.67% |
| 8/4/2021 | 8 | 6 | 1 | 1 | 75.00% |
| | | | | | #DIV/0! |
| Totals | 25 | 18 | | | 72.00% |