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Professional Series Pre-Course Work

Interview your Direct Supervisor in order to answer the following questions.

1. What do you want me (the student) to learn or achieve from the NADA Management Professional course?

To grow as a leader,
Learn to Delegate & Develop organized
and efficient Business practices

2. What would you like me to bring back to the workplace as a result of this training?

Processed and procedures to help Improve
Our Company

3. How will what I learn in the program be shared with the rest of the team (if applicable)?

Our dealership consists of a very young
Management Crew. Open to any new Ideas
& processes.

4. How will what I learn be integrated into day-to-day work upon return?

Up to me as a manager to Integrate
a plan to my work place.



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5. In your role as a Direct Supervisor, what three things challenge you the most?

- 1.) Holding people accountable.
- 2.) Keeping an open mind to people's emotions.
- 3.) Developing a personal relationship w/ employees vs only having a professional

Self-reflect on the following question:

1. What is my purpose for attending this course?

To learn & utilize as many tools as possible to help me become an effective leader.

Thank you for your participation! See you in the course.