

	Year To Date Production				Year To Date Charge backs		
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	501	516	1017	Finance or Lease Reserve	68397	52364	120761
Finance or Lease Contracts	342	350	692	Service Contracts			
Service Contracts	225	173	398	Pre-paid Maintenance			0
Pre-Paid Maintenance	0	0	0	GAP			
GAP	191	215	406	Theft Deterrent			0
Theft Deterrent			0	Paint Sealant & Appearance			0
Paint Sealant & Appearance	72	26	98	Tire/Wheel			0
Tire/Wheel			0	Lease Care			0
Lease Care			0	Other_____			0
Other_____			0				

	Year To Date Income		
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	446057	297187	743244
Service Contracts	462404	313628	776032
Pre-Paid maintenance			0
GAP	110105	113426	223531
Theft Deterrent			0
Paint Sealant & Appearance			0
Tire/Wheel			0
Lease Care			0
Other_____			0