

Before - implementations - ~~AT~~ MAPA

10-1-2016 - 11-22-2016

313 APPTS - Set

Assigned To	Customer	Status	Created By	Completed By	Confirmed By
B Pun 11/22/16 4:30P	Yangsén Kang 2017 Ford Explorer [371610]	Completed	B Pun 11/22/16 3:44p	H Sultan 11/22/16 7:26p	
B Pun 11/22/16 4:00P	mino rommel ines	Missed	B Pun 11/22/16 10:50a		
B Pun 11/22/16 3:00P	Kaleb Aguilar 2011 Ford Mustang [370335A]	Missed	B Pun 11/18/16 5:05p		
O Omani 11/22/16 1:00P	Terry Lavonne 2017 Ford Escape [370262]	Missed	O Omani 11/18/16 9:20a		
A Nunez 11/22/16 12:00P	Carlos Aguilera 2015 Ford Mustang [362393A]	Missed	A Nunez 11/20/16 10:50a		
A Nunez 11/22/16 12:00P	Steve Tibbetts 2017 Ford F-150	Completed	A Nunez 11/21/16 3:09p	D Valencia 11/22/16 3:26p	
B Pun 11/21/16 7:00P	Kristina Rasmussen 2016 Ford Focus	Missed	B Pun 11/19/16 8:37p		
O Omani 11/21/16 6:00P	Cedric White	Missed	O Omani 11/18/16 3:18p		
B Pun 11/21/16 5:30P	Narash Pot	Completed	B Pun 11/21/16 1:10p	M Poliom 11/21/16 6:20p	
O Omani 11/20/16 6:00P	Jose Pena 2015 GMC Sierra 1500 [370417A]	Cancelled	O Omani 11/19/16 6:54p		
D Valencia 11/20/16 5:00P	Kenneth Tan 2016 Ford F-150 [362253]	Cancelled	D Valencia 9/11/16 12:07p		
O Omani 11/20/16 4:00P	Gunth SMITH 2010 LINCOLN Town Car [370240A]	Cancelled	O Omani 11/17/16 3:02p		
A Nunez 11/20/16 3:00P	Sree Juthi 2017 Ford Escape [370241]	Cancelled	A Nunez 11/20/16 1:21p		
D Valencia 11/20/16 2:00P	Lauren Brown 2012 Hyundai Tucson [361955A]	Cancelled	D Valencia 11/16/16 11:28a		
B Pun 11/20/16 1:00P	Jose Hernandez 2015 Ford Mustang [362393A]	Missed	B Pun 11/20/16 10:57a		B Pun 11/20/16 12:15p
C Kennedy 11/20/16 11:00A	Jonathan Tower 2016 Ford F-150	Completed	C Kennedy 11/17/16 11:50a	D Valencia 11/20/16 11:04a	
D Valencia 11/20/16 10:00A	Philemon Shark	Cancelled	D Valencia 11/19/16 11:35a		
C Kennedy 11/20/16 10:00A	Chuong Nguyen 2017 Ford Explorer	Missed	C Kennedy 11/16/16 11:58a		
O Omani 11/19/16 6:00P	Chris Knesse 2017 Ford Escape	Cancelled	O Omani 11/18/16 4:36p		
C Kennedy 11/19/16 4:00P	srinivasan varppiyreddy 2017 Ford Explorer [370477]	Missed	C Kennedy 11/18/16 10:46a		
D Valencia 11/19/16 4:00P	Janelle Enriquez 2017 Ford Escape	Cancelled	D Valencia 11/19/16 10:58a		
O Omani 11/19/16 3:00P	Wayne Ting 2016 Ford Explorer	Cancelled	O Omani 11/19/16 12:52p		
C Kennedy 11/19/16 3:00P	Calvin Fan 2017 Ford Fusion Energi [370559]	Completed	C Kennedy 11/17/16 11:06a	C Kennedy 11/19/16 3:03p	
O Omani 11/19/16 2:00P	Simone Yecy	Cancelled	O Omani 11/17/16 3:45p		
A Nunez 11/19/16 2:00P	Carlos Aguilera 2015 Ford Mustang [362393A]	Cancelled	A Nunez 11/18/16 2:55p		
O Omani 11/19/16 2:00P	Philps Collins 2016 Ford Flex [362259]	Completed	O Omani 11/18/16 9:14a	S Karim 11/19/16 10:16a	
D Valencia 11/19/16 2:00P	Zhanheng Liu 2016 Ford F-150	Cancelled	D Valencia 11/18/16 12:51p		
D Valencia 11/19/16 1:00P	Cheryl Caton 2017 Ford Explorer	Cancelled	D Valencia 11/17/16 11:52a		
D Valencia 11/19/16 1:00P	Sachin Rp 2012 Ford Fiesta [361580A]	Cancelled	D Valencia 11/15/16 12:09p		
O Omani 11/19/16 1:00P	Richard Tan 2008 Honda Civic Hybrid [361776A]	Cancelled	O Omani 11/17/16 6:30p		
C Kennedy 11/19/16 1:00P	Andy Miller 2017 Ford Escape	Missed	C Kennedy 11/18/16 9:02a		

Appointment Report (313)

- 01. Managers
- 02. Finance
- 03. Fleet
- 04. Internet
- 05. Sales
- 06. Office

From: 10/1/2016
To: 11/22/2016

Search Methods: -- All --
Status: -- All --

View Report Export Excel



10-22-2017-11-22-2017
 415 Appointments Set!

After implementing - After NADA

Appointment Report (415)

APPS

Print

Groups: 01 Managers, 02 Finance, 03 Fleet, 04 Internet, 05 Sales, 06 Office

Users: Lease Renewal Team, Abd Sami, Ahmed Masry, AJ Nader, Amn Siddiq

From: 10/1/2017 To: 11/22/2017

Status: -- All -- Search Methods: -- All --

View Report Export Excel

Assigned To	Customer	Status	Created By	Completed By	Confirmed By
N JAVID 11/22/17	May Gopalakrishna 2017 Ford Fusion Energi	Set	N JAVID 11/18/17 6:14p		
J Rafie 11/22/17	Naga Naga	Set	J Rafie 11/22/17 1:50p		
M Yeung 11/22/17	Amit Jain 2018 Ford Focus Electric	Set	M Yeung 11/16/17 3:14p		
D Valencia 11/22/17	Arshad Sharief	Set	J Rafie 11/22/17 1:30p		
M Yeung 11/22/17	Karthik Jayaraman 2017 Ford Fiesta	Set	M Yeung 11/22/17 12:58p		
N JAVID 11/22/17	Aleksandra Chvzo	Set	N JAVID 11/22/17 10:04a		
M Yeung 11/22/17	Kumar Purshdam	Missed	M Yeung 11/19/17 4:27p		
A Azizi 11/22/17	Antony Jestio	Completed	A Azizi 11/21/17 9:59a	D Valencia 11/22/17 9:37a	
A Nader 11/21/17	Cristina Verdugo 2017 Ford Focus Electric [371889]	Set	A Nader 11/14/17 1:05p		A Nader 11/20/17 1:20p
B Noori 11/21/17	Prakash P 2017 Ford Fusion [370597]	Set	B Noori 11/21/17 12:03p		
D Valencia 11/21/17	Sachi Monasterio	Set	D Valencia 11/17/17 11:46a		
A Nader 11/21/17	Arun Mishra 2017 Ford Edge	Set	A Nader 11/19/17 7:12p		
J Rafie 11/21/17	Kermit Nolan 2018 Ford Focus RS	Completed	J Rafie 11/20/17 4:56p	J Rafie 11/21/17 12:50p	
S Singh 11/20/17	Eran Mitran 2014 Ford Explorer [370311B]	Set	S Singh 11/20/17 12:25p		
A Nader 11/20/17	Maria Jememiranda 2017 Ford Explorer [372157]	Set	A Nader 11/17/17 1:47p		A Nader 11/20/17 1:19p
D Valencia 11/20/17	James Gube 2017 Ford Explorer	Set	D Valencia 11/14/17 12:56p		
N JAVID 11/19/17	Aleksandra Chvzo	Set	N JAVID 11/18/17 6:13p		
J Rafie 11/19/17	Lisa Peschke-Koett 2017 Ford Focus [370945]	Missed	J Rafie 11/19/17 12:30p		
M Yeung 11/19/17	Nagesh Susarla 2017 Ford Expedition EL	Missed	M Yeung 11/19/17 1:33p		
B Siddiq 11/19/17	David Nguyen 2011 Ford Transit Connect	Completed	B Siddiq 11/19/17 2:02p	B Siddiq 11/19/17 2:56p	
J Rafie 11/19/17	Evelyn Paradis 2018 Ford F-150 [380279]	Completed	J Rafie 11/19/17 12:42p	J Rafie 11/19/17 3:53p	
m barakzai 11/19/17	Sonya Stewart 2017 Ford Edge [372097]	Cancelled	m barakzai 11/18/17 9:57a		
O Oman 11/19/17	Felipe Hernandez 2017 Ford F-150	Missed	O Oman 11/16/17 12:49p		
M Yeung 11/19/17	Rohith Doble 2017 Ford Mustang	Cancelled	M Yeung 11/21/17 6:36p		
J Rafie 11/19/17	Amanda Ford 2017 Ford Mustang [371235]	Missed	J Rafie 11/18/17 5:21p		
J Rafie 11/19/17	Lee Ford 2017 Ford F-250 [372280]	Completed	J Rafie 11/18/17 5:20p	J Rafie 11/19/17 1:34p	
J Rafie 11/19/17	Sural Sachdev 2018 Ford Mustang	Cancelled	J Rafie 11/18/17 6:57p		
N JAVID 11/19/17	Amman Agarwal	Set	N JAVID 11/18/17 6:07p		
M Yeung 11/19/17	Tiffany Tin 2018 Ford Focus [380208]	Completed	M Yeung 11/16/17 2:57p	M Yeung 11/19/17 10:57a	M Yeung 11/18/17 5:31p
D Valencia 11/19/17	Rowdy Cordero 2018 Ford Fusion Energi [380084]	Completed	D Valencia 11/17/17 12:35p	D Valencia 11/19/17 10:36a	
N JAVID 11/19/17	Abel Martinez 2017 Ford Super Duty	Cancelled	N JAVID 11/18/17 6:10p		

Trackings #1

Daily Activity Log

Salesperson Name Ahmad

Date 11/10/17

NAME	PHONE#	Vehicle	Vocemail	Spoke to customer	Sent email	Before Sale - Working Deal	Follow-up Call	Sales Person Notes	Manager Notes
1 Alfredo Camarillo	209 356 5391	Fusion	✓	✓				- 1 PM - he wants to come in today.	MAde APPL for 11-12-17
2 Cody hearn	209 740 0195	Focus	✓	✓				- 1 PM - appt sent her Friday.	Coming in at 7:00 today
3 Denise Barnett	530 713 6287	Focus	✓	✓				- 1 PM -	N/A
4 Darryl beauchamp	225 274 5202	Mustang	✓	✓				- 1 PM -	N/A
5 Donald hahn	415 666 6166	F150						Sent me message he want to come in on Sunday - Called him. Can't leave message.	Coming in on Sunday
6 Asaid Hamied	415 218 4017	Mustang						- 1 PM -	N/A
7 Shawn Eckel	510 952 9533	Fusion	✓	✓				- 1 PM -	N/A
8 David Pong	415 646 6884	Explorer	✓	✓				- 1 PM -	Spoke to him
9 Jerry weaver	510 226 9254	Focus	✓	✓				Mr Jerry was at home - he like to wife she is happy to go	N/A
10 Steve Fauso	415 293 9279	Edge	✓	✓				he is happy with car but he has other issue with his SSN wrong in contract	happy customer Satisfied
11 Henry wise	510 489 2743	Edge	✓	✓					Waiting for Paper work
12									
13									
14									
15									

11-11-17
Shel Karimi *[Signature]*