

COMPETITIVE MAINTENANCE PRICING SUMMARY

Competitor	Phone		Diagnose Check Engine Light	PM - Heavy Lube, change engine oil and filters only	ISX Cummins In Frame Overhaul	15.5 Solo Clutch replaceme nt Fuller 10 speed	3 axle alignment	AC Service	Rear Brakes per axle
Premier Truck Group-FL			\$154.00	\$420.00	\$30,000.00	\$2,500.00	\$199.00	\$270.00	\$850.00
KW Sales Co		Time		\$565.99	\$30,000.00	\$1,400.00	\$450.00	\$250.00	\$620.00
TOTAL		\$0.00	\$154.00	\$985.99	\$60,000.00	\$3,900.00	\$649.00	\$520.00	\$1,470.00
AVERAGE COMPETITIVE PRICE <small>Divide by total number of items</small>		#DIV/0!	\$154.00	\$493.00	\$30,000.00	\$1,950.00	\$324.50	\$260.00	\$735.00
OUR CURRENT PRICE <small>Regular price, not specials</small>			\$205.00	\$199.00	\$30,000.00	\$3,100.00	\$279.95	\$232.50	\$878.00
DIFFERENCE		#DIV/0!	\$51.00	-\$294.00	\$0.00	\$1,150.00	-\$44.55	-\$27.50	\$143.00

\$0.00		0.0%		\$0.00
\$0.00		0.0%		\$0.00
\$0.00		0.0%		\$0.00
\$0.00		0.0%		\$0.00
\$500.02				\$500.02