

TOM BERNASCONI

CLNT 65T001 ROSEVILLE TOYOTA  
VENDOR TOY

PARTS FINANCIAL ANALYSIS

RUN 05/31/21 10:42

CURRENT PROCESSING  
05/29/21 - 05/31/21

MONTH-TO-DATE  
04/30/21 - 05/31/21

YEAR-TO-DATE  
12/31/20 - 05/31/21

DESCRIPTION	CODE	CURRENT PROCESSING		VALUE	MONTH-TO-DATE		VALUE	YEAR-TO-DATE		VALUE			
		TRANS	PIECES		PARTS	PIECES		PARTS	PIECES				
OPENING BALANCE		11176	33044+	815,891.59+	11217	33396+	869,640.97+	11384	31672+	857,711.32+			
DELETION - TRANSACTION	01			**	396	73-	2,925.57-	**	2166	134-	22,508.57-		
DELETION - WATCH			58	**	859		**	**	3820				
DELETION - SUPERSEDED			1	**	6		**	**	54				
ADDITION TO SYSTEM	02	4	4	12+	**	19	179+	13,164.50+	**	133	779+	61,178.05+	
CHANGE HISTORY	03			**			**	**					
FILE CHANGE	04		8	**			**	**					
MANUAL PRICE CHANGE	05		3	67.00+	**		234.83-	**			1,018.59-		
FILE CHANGE	06		4	**			**	**					
COUNTER SALE	07	146	132-	3,596.60-	**	4744-	145,997.79-	**	23539-	1,160,764.56-			
REPAIR ORDER SALE	08	383	392-	8,410.97-	**	15815-	408,316.27-	**	77770-	1,941,477.92-			
BACKORDER + RECEIPT	10			**			**	**					
BACKORDER ADJUSTMENT	11		3	6-	410.61-	**	36-	11,741.39-	**	109+	21,906.25-		
STOCK ORDER ADJUSTMENT	12	113	371-	28,206.01-	**	8689-	1,749,472.66-	**	33994-	6,641,182.30-			
GENERAL RECEIPT	13		2	5+	405.48+	**	19343+	481,494.50+	**	101290+	2,970,700.45+		
EMERGENCY PURCHASE	14			**			**	**	95+	7,161.81+			
ON HAND ADJUSTMENT	15			**		251+	1,844.02-	**	144+	34,904.79+			
LOST SALE	16	112	28	92+	4,221.77+	**	1165	2933+	236,598.56+	**	5562	13590+	1,150,450.73+
HISTORY DELETE	17			**			**	**					
MAKE-A-NOTE	18			**			**	**					
INVENTORY CARDS	20			**			**	**					
PART NUMBER CHANGES	25			**	2		31.60+	**	18		317.30+		
MFG PRICE TAPE CHANGES				**	39		656.59-	**	3106		1,847.58-		
CLOSING BALANCE		11150	32519+	803,748.06+	**	11150	32519+	803,748.06+	**	11150	32519+	803,748.06+	
VALUE OF CORES			77	242+	18,017.00+	**	77	242+	18,017.00+	**	77	242+	18,017.00+
VALUE OF SPECIAL ORDERS			4737	515+	37,557.57+	**	4737	515+	37,557.57+	**	4737	515+	37,557.57+
VALUE OF SPO CORES			41	3+	300.00+	**	41	3+	300.00+	**	41	3+	300.00+
TOTAL VALUE		16005	33279+	859,622.63+	**	16005	33279+	859,622.63+	**	16005	33279+	859,622.63+	
STOCK ORDER				**	4445	23705+	1,998,879.29+	**	17570	102456+	7,924,237.98+		
MFG PROM ORDER				**			**	**					
OUTSTANDING ORDERS			73	332+	20,700.54+	**	73	332+	20,700.54+	**	73	332+	20,700.54+
PARTS ON BACKORDER			59	469+	29,861.85+	**	59	469+	29,861.85+	**	59	469+	29,861.85+
STOCK ORDER DISCOUNT				**			**	**					
LEVEL OF SERVICE LINES				25,479.26+	85.06+	**		87.51+	**			88.09+	
LEVEL OF SERVICE DOLLARS				32,338.34+	73.99+	**		70.09+	**			72.78+	
PROJECTED GROSS TURNS					2.73+	**		8.12+	**			9.33+	
PROJECTED TRUE TURNS					**	**		29.28+	**			23.83+	
SALES FOR YEAR MODEL 2021+		172		11,999.57-	**		552,506.91-	**			3,095,916.38-		
SALES FOR YEAR MODEL 2020				**			**	**					
SALES FOR YEAR MODEL 2019				**			**	**					
SALES FOR YEAR MODEL 2018				**			**	**					
SALES FOR YEAR MODEL 2017				**			**	**					
SALES FOR YEAR MODEL 2016-		1		8.00-	**		1,514.02-	**			5,991.54-		

Tom Bernasconi  
 ROSEVILLE TOYOTA

PARTS AGING ANALYSIS

RUN 05/31/21 10:42

CLNT 65T001 VENDOR TOY	TOTAL VENDOR	%% *	PARTS	%% *	ACCESSORIES	%% *	SPECIAL ORDERS	%%
CLOSING BALANCE	11150	803,748.06+	11123	803,748.06+100%*	27	*	4737	37,557.57+
CURRENT TO 3 MONTHS	4254	696,084.80+	4254	696,084.80+ 87%*		*	4164	31,800.02+ 85%
3 TO 6 MONTHS	891	54,327.18+	891	54,327.18+ 07%*		*	529	4,275.25+ 11%
6 TO 9 MONTHS	373	28,748.95+	373	28,748.95+ 04%*		*	23	942.87+ 03%
9 TO 12 MONTHS	194	15,717.24+	194	15,717.24+ 02%*		*	21	539.43+ 01%
12 MONTHS + OVER	724	8,869.89+	724	8,869.89+ 01%*		*		
ANALYSIS OF 12+ BY YR								
YEAR MODEL 2021+	723	8,865.89+	723	8,865.89+ 01%*		*		
YEAR MODEL 2020						*		
YEAR MODEL 2019						*		
YEAR MODEL 2018						*		
YEAR MODEL 2017						*		
YEAR MODEL 2016						*		
YEAR MODEL 2015						*		
YEAR MODEL 2014-						*		
UNCLASSIFIED	1	4.00+	1	4.00+		*		
SALE OF 12+ PARTS	2	4.89-	2	4.89-		*		
RETURNABLE PARTS:								
< \$1.00	1539	74.89+	1539	74.89+		*	4377	1,336.28- 04%
>= \$1.00 CURRENT	3510	738,051.51+	3510	738,051.51+ 92%*		*	348	36,950.28+ 98%
6 TO 9 MONTHS	289	28,415.48+	289	28,415.48+ 04%*		*	7	1,263.50+ 03%
9 TO 12 MONTHS	162	15,364.57+	162	15,364.57+ 02%*		*	3	680.07+ 02%
12 TO 18 MONTHS	129	4,213.70+	129	4,213.70+ 01%*		*		
18 MONTHS + OVER	215	2,703.35+	215	2,703.35+		*		
NON-RETURNABLE \$	592	14,924.56+	592	14,924.56+ 02%*		*	2	
NON-RET 12 MONTHS	275	1,931.75+	275	1,931.75+		*		

\*\*\*\*\*

PARTS	O/H	O/H VALUE	%%		
NO MATCH PARTS	14	436+	3,537.10+	BEGIN WATCH THIS CYCLE	28
NOT PRICED PARTS	2	3+		STOP WATCH THIS CYCLE	58
REMOVALS + DISCONTINUED	11	559+	4,453.65+ 01%	ADD PERMANENT THIS CYCLE	2
MFG PROMOTION PARTS				TOTAL WATCH NUMBERS	4182
SALE OF MFG PROM PARTS				NUMBERS WITH NOTES	105
NO BIN LOCATION PARTS	272	252+	13,620.47+ 02%	REPL-BY USE NEW NO. PARTS	532
FIXED GUIDE PARTS				HISTORY DELETE NUMBERS	
MINIMUM GUIDE PARTS	15		17,039.22+ 02%	PARTS WITH ACTIVITY	329
MIN AND MAX PARTS					
MAXIMUM GUIDE PARTS	44		25,420.10+ 03%		
RETURN PRIORITY PARTS	567		12,338.14+ 02%		
NON-STOCK PARTS					
MANUAL WEEKS SUPPLY PARTS					
MANUAL ORDER REVIEW PARTS					
SALE OF MAN. ORDER PARTS					
SMALL VALUE BUY PARTS	387	748+	7.76+		
ZERO-GUIDE PARTS	2868		233,531.04+ 29%		
ZERO-GUIDE NO-STOCK PARTS	1151				
SALE OF ZERO-GUIDE PARTS	15		1,845.54-		
MINUS BALANCE PARTS					

TAMBERNASONI

CLNT 65T001 ROSEVILLE TOYOTA

ACTIVE STOCKING PARTS AGING ANALYSIS  
AGED BY LAST SALE DATE

RUN 05/31/21 10:42

PG

VENDOR TOY

TOTAL NUMBER OF ACTIVE STOCKING PARTS: 6,436

	ADDED FROM WATCH			* ADDED FROM INVENTORY CARD *			ADDED FROM SPO TRANSFER *			OTHER		
	PARTS	%	VALUE	* PARTS	%	VALUE	* PARTS	%	VALUE	* PARTS	%	VALUE
NO LAST SALE DATE												
CURRENT TO 3 MONTHS	1954	30	324,598.35	* 1915	29	360,045.04	* 1			* 384	5	11,441.41
3 TO 6 MONTHS	386	5	38,978.48	* 381	5	15,027.48	* 2	15.81		* 122	1	305.41
6 TO 9 MONTHS	174	2	15,223.27	* 168	2	12,507.01	* 1	3.12		* 30		1,015.55
9 TO 12 MONTHS	105	1	11,318.81	* 77	1	4,347.99				* 12		50.44
12 MONTHS + OVER	135	2	1,754.69	* 545	8	6,765.68				* 44		349.52