

First Time Fill Rate

| DEALERSHIP NAME | | First time fill rate | | | |
|-----------------|-----------|-----------------------------------|-----------------------------------|--------------------------|-----------------------------|
| DATE | # OF RO'S | RO's Filled 1st Time (Right Away) | RO's Filled the same day Same Day | RO's Not Filled Same Day | Actual 1st Time Fill Rate % |
| 6/29/2021 | 10 | 9 | 1 | | 90.00% |
| 6/30/2021 | 10 | 10 | | | 100.00% |
| 7/6/2021 | 10 | 10 | 0 | | 100.00% |
| | | | | | #DIV/0! |
| Totals | 30 | 29 | | | 96.67% |