

Units	Year To Date Production			Totals	Year To Date Charge backs		
	New Vehicle	Used Vehicle	Totals		Chargebacks	New Vehicle	Used Vehicle
Units Delivered	3470	1824	5294	Chargebacks			
Finance or Lease Contracts	2983	1559	4542	Finance or Lease Reserve	104302	42351	146653
Service Contracts	1005	917	1922	Service Contracts	1108072	854001	1962073
Pre-Paid Maintenance	334	132	466	Pre-paid Maintenance	115244	96844	212088
GAP	1755	941	2696	GAP	494175	288330	782505
Theft Deterrent	1804	949	2753	Theft Deterrent	0	0	0
Paint Sealant & Appearance	423	95	518	Paint Sealant & Appearance	0	0	0
Tire/Wheel	458	184	642	Tire/Wheel	87314	44315	131629
Lease Care	1	0	1	Lease Care	355	0	355
Other: PRE-LOAD T/W &PPM	3129	1429	4558	Other: PRE-LOAD T/W &PPM	195907	80832	276739

Incomes	Year To Date Income		
	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	1172050	958950	2131000
Service Contracts	2723826	2519604	5243430
Pre-Paid maintenance	454619	169731	624350
GAP	1548787	896952	2445739
Theft Deterrent	936276	492531	1428807
Paint Sealant & Appearance	144243	32395	176638
Tire/Wheel	308234	123832	432066
Lease Care	605	0	605
Other: PRE-LOAD T/W &PPM	3129	1429	4558