

Amy Ball
Class N-380

Repair Order Analysis Summary Report

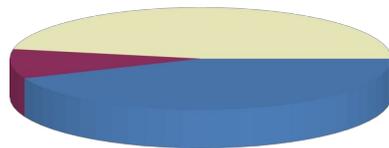
		Sales in Dollars	FRH's on RO's	Averages	Analysis
Competitive		\$3,683	÷ 76.20	= 48.34	FRH Average
Maintenance		\$1,225	÷ 16.20	= 75.60	FRH Average
Repair		\$8,467	÷ 81.90	= 103.38	FRH Average
Totals		\$13,375	÷ 174.30	= 76.74	Customer ELR
		Target Labor Rate		107.24	Per FRH
Total Ro's in Sample	100	Difference		-30.50	Per FRH
Cost of Labor					
Total Cost of Labor	4030.70	÷	Total Sales	= 30.14%	Percent Cost of Sales
Total Cost of Labor	4030.70	÷	Total FRHs	= 23.13	Cost per FRH
Repair Order Measurements					
Total Labor Sales	13,375.20	÷	Total ROs	= 133.75	Avg Labor per RO
Total FRHs	174.30	÷	Total	= 1.74	Avg FRH's per RO

			ROs			
Menu Sales		÷	Total ROs	=		Percent Menu Sales
Competitive FRHs	76.20	÷	Total FRHs	=	43.72%	Percent Competitive
Maintenance FRHs	16.20	÷	Total FRHs	=	9.29%	Percent Maintenance
Repair FRH	81.90	÷	Total FRHs	=	46.99%	Percent Repair
One item ROs	55	÷	Total ROs	=	55.00%	Percent One Item RO

Model Year Analysis

2022	2021	2020	2019	2018	2017	Older	Total
0	1	9	9	10	11	60	100
0.00%	1.00%	9.00%	9.00%	10.00%	11.00%	60.00%	

Labor Mix



■ Percent Competitive ■ Percent Maintenance ■ Percent Repair