

Cost of Labor

Total Cost of Labor	3570.53	÷	Total Sales	=	23.98%	Percent Cost of Sales
Total Cost of Labor	3570.53	÷	Total FRH's	=	19.84	Cost per FRH

Repair Order Measurements

Total Labor Sales	14,891.27	÷	Total RO's	=	148.91	Avg Labor per RO
Total FRH's	180.00	÷	Total RO's	=	1.80	Avg FRH's per RO
Menu Sales		÷	Total RO's	=		Percent Menu Sales
Competitive FRH's	103.70	÷	Total FRH's	=	57.61%	Percent Competitive
Maintenance FRH's	45.70	÷	Total FRH's	=	25.39%	Percent Maintenance
Repair FRH'	30.60	÷	Total FRH's	=	17.00%	Percent Repair
One item RO's	22	÷	Total RO's	=	22.00%	Percent One Item RO

Model Year Analysis

2018	2017	2016	2015	2014	2013	Older	Total
0	11	23	17	9	5	34	99
0.00%	11.11%	23.23%	17.17%	9.09%	5.05%	34.34%	



