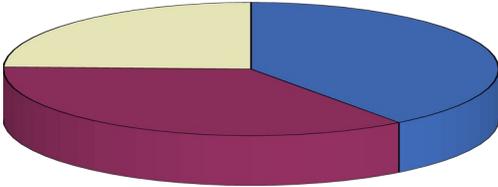


Repair Order Analysis Summary Report

		Sales in Dollars		FRH's on RO's		Averages	Analysis
Competitive		\$ 9,362	÷	88.80	=	105.43	FRH Average
Maintenance		\$ 11,128	÷	79.60	=	139.80	FRH Average
Repair		\$ 14,779	÷	54.60	=	270.67	FRH Average
Totals		\$ 35,269	÷	223.00	=	158.16	Customer ELR
				Target Labor Rate		297.00	Per FRH
Total Ro's in Sample	50			Difference		-138.84	Per FRH
Cost of Labor							
Total Cost of Labor		4056.15	÷	Total Sales	=	11.50%	Percent Cost of Sales
Total Cost of Labor		4056.15	÷	Total FRHs	=	18.19	Cost per FRH
Repair Order Measurements							
Total Labor Sales		35,268.64	÷	Total ROs	=	705.37	Avg Labor per RO
Total FRHs		223.00	÷	Total ROs	=	4.46	Avg FRH's per RO
Menu Sales			÷	Total ROs	=		Percent Menu Sales
Competitive FRHs		88.80	÷	Total FRHs	=	39.82%	Percent Competitive
Maintenance FRHs		79.60	÷	Total FRHs	=	35.70%	Percent Maintenance
Repair FRH		54.60	÷	Total FRHs	=	24.48%	Percent Repair
One item ROs		48	÷	Total ROs	=	96.00%	Percent One Item RO
Model Year Analysis							
2022	2021	2020	2019	2018	2017	Old	
0	0	14	8	16	18	44	
0.00%	0.00%	14.00%	8.00%	16.00%	18.00%	44.00%	

Labor Mix



■ Percent Competitive ■ Percent Maintenance ■ Percent Repair