

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	576	377	953	Finance or Lease Reserve			0
Finance or Lease Contracts	469	198	667	Service Contracts			0
Service Contracts	233	143	376	Pre-paid Maintenance			0
Pre-Paid Maintenance	108	26	134	GAP			0
GAP	63	50	113	Theft Deterrent			0
Theft Deterrent			0	Paint Sealant & Appearance			0
Paint Sealant & Appearance	153	34	187	Tire/Wheel			0
Tire/Wheel	150	40	190	Lease Care			0
Lease Care			0	Other	21280	4285	25565
Other	35	7	42				

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	158859	76125	234984
Service Contracts	293901	173310	467211
Pre-Paid maintenance	9632	1770	11402
GAP	31074	25626	56700
Theft Deterrent			0
Paint Sealant & Appearance	78038	15769	93807
Tire/Wheel	107767	29897	137664
Lease Care			0
Other	10378	2298	12676