

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	1047	713	1760	Finance or Lease Reserve	37624.26	28024.7	65648.96
Finance or Lease Contracts	743	518	1261	Service Contracts	125514.8	120198.76	245713.56
Service Contracts	632	458	1090	Pre-paid Maintenance		15179.72	15179.72
Pre-Paid Maintenance		161	161	GAP	43475.43	42499.02	85974.45
GAP	466	235	701	Theft Deterrent			0
Theft Deterrent			0	Paint Sealant & Appearance			0
Paint Sealant & Appearance			0	Tire/Wheel			0
Tire/Wheel			0	Lease Care			0
Lease Care			0	Other_____	15179.74		15179.74
Other_____	362		362				

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	724483.74	441196.3	1165680
Service Contracts	922530.2	525567.24	1448097
Pre-Paid maintenance		93013.28	93013.28
GAP	167586.57	51432.98	219019.6
Theft Deterrent			0
Paint Sealant & Appearance		68746	68746
Tire/Wheel			0
Lease Care			0
Other_____	209714.26		209714.3