

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	137	178	315	Finance or Lease Reserve	1767	2438	4205
Finance or Lease Contracts	98	114	212	Service Contracts	2872		2872
Service Contracts	57	71	128	Pre-paid Maintenance	619	1080	1699
Pre-Paid Maintenance	21	8	29	GAP	0	2285	2285
GAP	33	57	90	Theft Deterrent			0
Theft Deterrent	0	0	0	Paint Sealant & Appearance			0
Paint Sealant & Appearance	4	1	5	Tire/Wheel			0
Tire/Wheel	101	8	109	Lease Care			0
Lease Care	7		7	Other			0
Other			0				0

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	69830	46127	115957
Service Contracts	83114	82281	165395
Pre-Paid maintenance	3969	1499	5468
GAP	7959	15563	23522
Theft Deterrent	0		0
Paint Sealant & Appearance	2144	463	2607
Tire/Wheel	6014	2428	8442
Lease Care	3189		3189
Other			0

