



Financial Management Objective Homework

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Name: N3030 **Academy**

I plan to accomplish the following objective our next class on:
Jan/2017
by

Provide the relevant composite data

Department	Month	Page	Column
sales			

Action plan for achieving objective
What is the area of focus?
Lower after sales expenses at our Buena park store to less than 50k
What is the proposed plan? How will you achieve it?
Break down a report per sales manager on expenses
Make sure expenses are posted to the deal to avoid paying commissions on something we gave away
How will you track your progress? What measurements, KPI's? How often will you track?
Build the report and run it daily until costs go down
Who are the employees that will be involved, or impacted? Will they require training or assistance?
Desk managers- just knowing they are being watched should take a big chunk out
Is there a cost, or estimated cost for implementation?
no
Projected date of completion? Jan /2017

Jan.	Feb.	March	April	May	June
July	Aug.	Sept.	Oct.	Nov.	Dec.