



Financial Management Objective Homework

Student Class # Preston Robin **Name:** N330 **Academy**

I plan to accomplish the following objective our next class on: 11-12-2017 **by**

Provide the relevant composite data

Department	Mont h	Page	Colum n
Service	8	4	2

Action plan for achieving objective
What is the area of focus?
Gross Profit
What is the proposed plan? How will you achieve it?
Hire another Service Advisor
Work on making the service advisors more organized
Send them to training
How will you track your progress? What measurements, KPI's? How often will you track?
Through my DMS I can see real time results and click into specific RO's, I will analyze RO's at the end of each week
Who are the employees that will be involved, or impacted? Will they require training or assistance?
My service manager, service advisors, and service techs will be impacted
The service advisors will need training and the techs will need assistance to be able to communicate better with the advisors
Is there a cost, or estimated cost for implementation?
Another service writer will cost close to 6 k a month with projected numbers that we should hi
Projected date of completion?

Jan. 1-8-18	Feb.	March	April	May	June
July	Aug.	Sept.	Oct.	Nov.	Dec.