



Repair Order Analysis *and Summary*

6/12/2021

Wondries Toyota

Dealership

Abigail valdez

Student

382

Class #

57										
58										
59										
60										
61										
62										
63										
64										
65										
66										
67										
68										
69										
70										
71										
72										
73										
74										
75										
76										
77										
78										
79										
80										
81										
82										
83										
84										
85										
86										
87										
88										
89										
90										
91										
92										
93										
94										
95										
96										
97										
98										
99										
100										
		Totals	Totals	82.73	1.20			0.00	1,974.37	
Number of RO's in Sample				Competative Labor						
				Labor Sales	Flat Rate Hours	Technican Number	Pay Per FRH	Labor Cost	Labor Sales	

Repair Order Analysis Summary Report

	Sales in Dollars		FRH's on RO's		Averages
Competitive	\$ 83	÷	1.20	=	68.94
Maintenance	\$ 1,974	÷	17.30	=	114.13
Repair	\$ 350	÷	2.70	=	129.55
Totals	\$ 2,407	÷	21.20	=	113.53
			Target Labor Rate		
Total Ro's in Sample	0			Difference	113.53

Cost of Labor

Total Cost of Labor	0.00	÷	Total Sales	=	0.00%
Total Cost of Labor	0.00	÷	Total FRHs	=	0.00

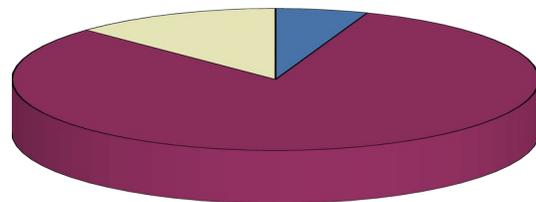
Repair Order Measurements

Total Labor Sales	2,406.88	÷	Total ROs	=	
Total FRHs	21.20	÷	Total ROs	=	
Menu Sales		÷	Total ROs	=	
Competitive FRHs	1.20	÷	Total FRHs	=	5.66%
Maintenance FRHs	17.30	÷	Total FRHs	=	81.60%
Repair FRH	2.70	÷	Total FRHs	=	12.74%
One item ROs	18	÷	Total ROs	=	

Model Year Analysis

2022	2021	2020	2019	2018
0	1	6	4	2
0.00%	4.00%	24.00%	16.00%	8.00%

Labor Mix



■ Percent Competitive
 ■ Percent Maintenance
 ■ Percent Repair



Report

Analysis

FRH Average

FRH Average

FRH Average

Customer ELR

Per FRH

Per FRH

Percent Cost of Sales

Cost per FRH

Avg Labor per RO

Avg FRH's per RO

Percent Menu Sales

Percent Competitive

Percent Maintenance

Percent Repair

Percent One Item RO

2017	Older	Total
3	9	25
12.00%	36.00%	

pair

