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All Manf, All OEM Cd, All SGrp

	%	#	Pieces	Value
Active Parts: Stocked	.2	97	8	215.42
Active Parts: With Excess Stock	23.3	162	1391	22259.57
Active Parts: Understocked	.7	24	125	673.88
Active Parts: To Phase Out	29.9	407	635	28539.84
Total Active Parts	54.1	690	2159	51688.71
Superceded With On Hand	2.0	24	65	1939.28
Inactive With On Hand	43.9	399	1837	41918.58
Total Inventory To Sell	100.0	1113	4061	95546.57
Cores on Hand		0	0	.00
Negative On Hand		0	0	.00
Total of Inventory		1113	4061	95546.57
Parts on Open Repair Orders		167	239	27421.04
Value of Inventory		1280	4300	122967.61
Not on Factory Master		10490	306	6134.35
Parts Without Cost		381	0	.00

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All Manf, All OEM Cd, All SGrp, All Parts
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Parts % Acum%

	Parts	%	Acum%	Value	%	Acum%
Never Sold	258	33.5	33.5	26184	27.7	27.7
2020 June or Older	189	24.5	58.0	24640	26.0	53.7
2020 July	14	1.8	59.8	2312	2.4	56.1
2020 August	12	1.6	61.3	932	1.0	57.1
2020 September	6	.8	62.1	880	.9	58.0
2020 October	20	2.6	64.7	1752	1.9	59.9
2020 November	15	1.9	66.7	1592	1.7	61.6
2020 December	23	3.0	69.6	4151	4.4	66.0
2021 January	21	2.7	72.4	1558	1.6	67.6
2021 February	13	1.7	74.1	2046	2.2	69.8
2021 March	45	5.8	79.9	6126	6.5	76.2
2021 April	40	5.2	85.1	4236	4.5	80.7
2021 May	82	10.6	95.7	11374	12.0	92.7
2021 June	33	4.3	100.0	6896	7.3	100.0
Totals	771	100.0		94678	100.0	
Cores With On Hand						

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All Manf, All OEM Cd, All SGrp

From	4/01/21	4/01/21	4/01/21	4/01/21
To	4/30/21	4/30/21	4/30/21	4/30/21
	Sales	Cost	Gross	GP %

Counter Retail Sales	3375.03	2153.30	1221.73	36.2
Counter Internal Sales	705.60	705.60		
Counter Wholesale Sales	3986.50	3079.02	907.48	22.8
Total Counter Sales	8067.13	5937.92	2129.21	26.4
RO Customer Pay Sales	20289.53	13765.50	6524.03	32.2
RO Internal Pay Sales	41412.35	39042.99	2369.36	5.7
RO Warranty Sales	28107.57	20536.49	7571.08	26.9
RO Service Contract Sales				
Total RO Sales	89809.45	73344.98	16464.47	18.3
Total Sales	97876.58	79282.90	18593.68	19.0
Total Returns	-788.31	-643.14	-145.17	-18.4
Total Net Sales	97088.27	78639.76	18448.51	19.0

All Manf, All Stocking Groups, All Parts, All Sales Types					
	From	4/01/21	4/01/21	4/01/21	4/01/21
	To	4/30/21	4/30/21	4/30/21	4/30/21
		Sales	Cost	Gross	GP %
Sales Filled From Shelf		42011.49	29023.17	12988.32	30.9
Sales Filled By NG					
Sales Filled By EP		55865.09	50259.73	5605.36	10.0
Sales Filled By SO					
Total Sales		97876.58	79282.90	18593.68	19.0
Returns To Inventory		-788.31	-643.14	-145.17	-18.4
Returns Not To Inventory					
Total Returns		-788.31	-643.14	-145.17	-18.4
Net Sales		97088.27	78639.76	18448.51	19.0
Filled From Shelf-Counter		29.6%	27.9%	34.6%	
Filled From Shelf-Service		44.1%	37.3%	74.4%	
Filled Same Day--Counter		100.0%	100.0%	100.0%	
Filled Same Day--Service		100.0%	100.0%	100.0%	

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All Manf, All Stocking Groups
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Changes to Status:				Phase-In	Phase-Out
June	2021				
February	2021	To May	2021	2	
November	2020	To February	2021		
August	2020	To November	2020	1	
May	2020	To August	2020		
February	2020	To May	2020		
February	2020	and Older		25	1
Inactive Parts to Phase-In				121	
Parts to Phase-Out				407	
Parts Excluded From Phase-In					
Non-Stocked Parts with On Hand				399	
Superseded Parts with On Hand				24	
Active Parts with No Sales				161	

From 4/01/21 to 4/30/21 All Manf, All Stocking Groups

	#	Pieces	Value
Manual Increases	6	7	448.83
Manual Decreases	10	-24	-953.06
Net Manual Adjustments	16	-17	-504.23
Physical Inventory Increases			
Physical Inventory Decreases			
Net Physical Inventory Adjustments			
LIFO Increases	35	1138	8799.08
LIFO Decreases	39	1411	-16752.22
Net LIFO Adjustments	74	2549	-7953.14

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Stock Order Analysis

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From 4/01/21 to 4/30/21	All Manf,	All OEM Cd,	All SGrp		
	#	Pieces	Cost	Value	
Stock Orders Placed	33	109	1457.06	2286.98	
Stock Orders Received	179	1423	25459.51	37709.73	
Special Orders Placed					
Special Orders Received					
Parts Canceled					
Factory Returns					
Core Returns					
Parts On Order		28	790.14	1110.00	
Parts On Backorder		13	172.61	337.44	
Parts Referred					
