

8/30/2017	MU7778	2015	FORD	TAURUS	1	\$	1,028.00	\$	-
8/1/2017	M20138A	2015	ACURA	RDX	3	\$	674.00	\$	-
9/26/2017	MC7814	2016	HONDA	CRV	4	\$	960.00	\$	-
9/5/2017	MC7781	2015	FORD	TAURUS	5	\$	(578.00)	\$	1,159.00
9/26/2017	M19927A	2012	FORD	F350	5	\$	2,599.00	\$	-
8/7/2017	MC7758	2015	DODGE	CHARGER	5	\$	13.00	\$	3,653.00
8/9/2017	M20099A	2010	MERCEDES	GLK	8	\$	2,533.00	\$	1,290.00
8/2/2017	MC7728	2014	FORD	F150	8	\$	1,127.00	\$	3,659.00
9/13/2017	M19843B	2013	BUICK	ELANTRA	9	\$	539.00	\$	-
9/24/2017	M20342A	2006	FORD	SUPER DUTY	9	\$	2,344.00	\$	-
9/2/2017	M19756B	2012	TOYOTA	TUNDRA	10	\$	2,419.00	\$	361.00
8/12/2017	MU7762	2017	FORD	ESCAPE	10	\$	1,130.00	\$	-
9/24/2017	MC7803	2016	FORD	FLEX	11	\$	2,258.00	\$	2,521.00
9/26/2017	M20185A	2011	LINCOLN	NAVIGATOR	11	\$	1,878.00	\$	644.00
8/18/2017	M20132A	2015	FORD	FOCUS	11	\$	411.00	\$	2,829.00
8/23/2017	M19311A	2016	FORD	MUSTANG	11	\$	1,223.00	\$	3,730.00
8/13/2017	MC7761	2016	FORD	EXPEDITION	11	\$	(1,846.00)	\$	4,919.00
9/23/2017	MC7801	2015	FORD	FOCUS	12	\$	1,681.00	\$	204.00
9/23/2017	MC7796	2017	FORD	ESCAPE	12	\$	2,125.00	\$	1,754.00
9/16/2017	M20304A	2015	CHEVY	SILVERADO	12	\$	2,126.00	\$	2,297.00
9/15/2017	M19758B	2012	FORD	F150	12	\$	2,296.00	\$	-
8/31/2017	M20141A	2015	FORD	FUSION	12	\$	503.00	\$	2,046.00
8/15/2017	MC7760	2016	FORD	TAURUS	13	\$	1,875.00	\$	2,368.00
8/15/2017	MK7739	2016	FORD	TAURUS	13	\$	708.00	\$	1,122.00
8/28/2017	MC7770	2015	FORD	TAURUS	13	\$	2,055.00	\$	3,708.00
8/14/2017	MU7755	2017	FORD	EXPEDITION	13	\$	3,675.00	\$	1,398.00
8/17/2017	MU7756	2013	FORD	FLEX	15	\$	(1,859.00)	\$	2,744.00
8/11/2017	MC7745	2015	BUICK	SENTRA	16	\$	763.00	\$	187.00
9/10/2017	M19311B	2012	DODGE	JOURNEY	17	\$	1,885.00	\$	4,585.00
8/1/2017	M19852U	2011	SUBARU	FORESTER	17	\$	1,336.00	\$	-
9/15/2017	M20218A	2016	SUBARU	BRZ	18	\$	2,203.00	\$	-
9/26/2017	M19790A	2014	FORD	F150	18	\$	2,614.00	\$	1,563.00
8/7/2017	M20175A	2006	GMC	SIERRA	18	\$	3,819.00	\$	1,521.00
9/20/2017	MC7781A	2014	SUBARU	LEGACY	19	\$	675.00	\$	880.00
9/19/2017	MU7783	2012	FORD	FIESTA	19	\$	2,410.00	\$	1,306.00
8/15/2017	M20169A	2012	FORD	F150	19	\$	3,875.00	\$	913.00

9/26/2017	MU7794	2016	KIA	SOUL	20	\$	530.00	\$	-
9/20/2017	MU7779	2017	FORD	FUSION	21	\$	2,112.00	\$	2,483.00
9/16/2017	M19794A	2015	FORD	F150	21	\$	4,899.00	\$	510.00
8/17/2017	MC7738	2016	JEEP	PATRIOT	21	\$	1,118.00	\$	2,530.00
8/18/2017	MU7723	2015	CADILLAC	SRX	21	\$	2,054.00	\$	1,075.00
9/14/2017	MC7776	2015	NISSAN	JUKE	23	\$	1,199.00	\$	-
9/16/2017	MU7777	2012	MAZDA	CX9	23	\$	408.00	\$	-
9/5/2017	M19843A	2013	FORD	F150	23	\$	3,650.00	\$	1,795.00
8/18/2017	M19733A	2010	GMC	SIERRA	23	\$	5,078.00	\$	-
9/26/2017	M19527A	2012	HONDA	PILOT	24	\$	1,109.00	\$	269.00
8/6/2017	MK7735	2017	FORD	EXPLORER	24	\$	(356.00)	\$	2,094.00
8/19/2017	MU7740	2017	FORD	CMAX HYBRID	26	\$	1,486.00	\$	910.00
8/20/2017	M19535A	2014	FORD	EXPLORER	29	\$	78.00	\$	4,207.00
8/22/2017	MU7739	2017	FORD	F150	29	\$	1,997.00	\$	1,246.00
8/24/2017	MC7749	2016	KIA	SORRENTO	29	\$	1,929.00	\$	129.00
					51	\$	80,768.00	\$	70,609.00

9/28/2017	M19775A	2014	BUICK	IMPENZA	31	\$	776.00	\$	3,075.00
9/23/2017	MC7727	2014	FORD	F150	32	\$	1,012.00	\$	2,294.00
9/24/2017	MC7765	2015	CHRYSLER	200 SEDAN	34	\$	381.00	\$	3,608.00
9/3/2017	M19758A	2015	FORD	F250	34	\$	1,764.00	\$	619.00
8/4/2017	M19861A	2013	FORD	F150	35	\$	4,722.00	\$	124.00
8/7/2017	MU7718A	2015	JEEP	WRANGLER	35	\$	1,189.00	\$	2,823.00
9/30/2017	M19664A	2013	FORD	EXPEDITION	36	\$	4,462.00	\$	1,380.00
8/15/2017	MC7721	2015	FORD	FUSION	36	\$	153.00	\$	1,595.00
9/9/2017	MU7754	2017	FORD	EXPEDITION	37	\$	1,070.00	\$	500.00
9/10/2017	MC7764	2014	DODGE	CHARGER	39	\$	373.00	\$	100.00
9/3/2017	MC7697	2017	CHEVY	TAHOE	40	\$	1,152.00	\$	2,145.00
8/14/2017	M19847A	2012	FORD	F350	40	\$	1,715.00	\$	2,325.00
8/18/2017	M19962A	2015	TOYOTA	CAMRY	42	\$	3,558.00	\$	1,100.00
8/21/2017	MC7722	2015	FORD	TAURUS	42	\$	1,264.00	\$	3,424.00
8/10/2017	MC7715	2015	FORD	F150	44	\$	1,092.00	\$	-
					15	\$	24,683.00	\$	25,112.00

9/11/2017	MC7737	2016	TOYOTA	SEQUOIA	46	\$	8,173.00	\$	5,263.00
9/26/2017	MU7718A	2014	JEEP	WRANGLER	50	\$	331.00	\$	4,942.00

9/1/2017	MU7713	2015	FORD	EXPLORER	51	\$	1,793.00	\$	2,902.00
9/15/2017	M20071B	2011	JEEP	GRAND CHEROKEE	52	\$	519.00	\$	-
8/31/2017	M19631B	2013	GMC	YUKON	54	\$	699.00	\$	3,903.00
9/14/2017	MU7591B	2012	FORD	F150	55	\$	872.00	\$	1,718.00
8/12/2017	M19662A	2006	FORD	F150	55	\$	1,933.00	\$	-
9/28/2017	M19763A	2016	DODGE	RAM 1500	56	\$	3,248.00	\$	1,590.00
8/14/2017	M19642A	2014	FORD	F150	56	\$	1,927.00	\$	1,609.00
8/4/2017	MC7580	2016	FORD	SUPER DUTY	58	\$	1,569.00	\$	-
8/25/2017	MC7712	2015	FORD	FUSION	59	\$	709.00	\$	2,662.00
					11	\$	21,773.00	\$	24,589.00

9/28/2017	MC7698	2016	CHEVY	MALIBU	71	\$	(178.00)	\$	2,231.00
8/15/2017	MC7578	2016	FORD	SUPER DUTY	74	\$	1,823.00	\$	624.00
8/19/2017	MC7579	2016	FORD	SUPER DUTY	74	\$	528.00	\$	448.00
9/3/2017	MC7708	2016	FORD	EDGE	75	\$	800.00	\$	425.00
8/3/2017	M19337A	2012	FORD	F150	75	\$	815.00	\$	345.00
8/23/2017	MC7525	2016	FORD	SUPER DUTY	76	\$	1,327.00	\$	1,847.00
9/5/2017	MC7703	2017	JEEP	COMPASS	82	\$	1,358.00	\$	1,096.00
					7	\$	6,473.00	\$	7,016.00

8/26/2017	M19702A	2014	FORD	F150	91	\$	(15.00)	\$	4,038.00
9/2/2017	MC7519	2016	FORD	SUPER DUTY	93	\$	2,172.00	\$	2,566.00
9/9/2017	MC7574	2016	FORD	SUPER DUTY	94	\$	2,564.00	\$	-
8/12/2017	M19810A	2015	CHEVY	SILVERADO	96	\$	(430.00)	\$	300.00
8/1/2017	MC7682	2017	CHEVY	TRAVERSE	98	\$	(781.00)	\$	750.00
8/18/2017	M19990A	2013	GMC	SIERRA	98	\$	(67.00)	\$	1,225.00
9/26/2017	MC7702	2017	JEEP	CHEROKEE	103	\$	253.00	\$	1,819.00
8/24/2017	M19756A	2013	FORD	F350	103	\$	1,067.00	\$	525.00
8/10/2017	MC7621	2014	FORD	TAURUS	104	\$	(510.00)	\$	-
8/6/2017	M19852A	2015	FORD	F150	105	\$	1,528.00	\$	624.00
9/5/2017	M18978C	2013	CHEVY	SILVERADO	107	\$	(1,780.00)	\$	600.00
9/30/2017	MC7700	2017	FORD	ESCAPE	108	\$	306.00	\$	5,631.00
9/27/2017	MC7575	2016	FORD	SUPER DUTY	111	\$	2,262.00	\$	2,649.00
9/28/2017	MC7576	2016	FORD	SUPER DUTY	113	\$	(279.00)	\$	2,275.00
8/12/2017	M19434T	2016	CHEVY	SILVERADO	116	\$	326.00	\$	1,250.00
9/29/2017	MC7518	2016	FORD	SUPER DUTY	120	\$	(818.00)	\$	2,178.00

9/30/2017	M19170A	2014	TOYOTA	TACOMA	130	\$	(1,633.00)	\$	367.00
9/30/2017	MC7687	2014	CHEVY	SILVERADO	152	\$	(2,294.00)	\$	745.00
9/30/2017	MC7688	2015	FORD	F150	152	\$	(1,444.00)	\$	995.00
9/1/2017	M19714A	2015	FORD	F350	161	\$	(3,456.00)	\$	-
9/21/2017	M19765A	2015	GMC	SIERRA	166	\$	(1,029.00)	\$	-
9/26/2017	M19768A	2015	FORD	F250	171	\$	(2,967.00)	\$	-
					22	\$	(7,025.00)	\$	28,537.00

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	51	\$80,768	\$70,609	\$2,968.18	48.11%
31 - 45 Days	15	\$24,683	\$25,112	\$3,319.67	14.15%
46 - 60 Days	11	\$21,773	\$24,589	\$4,214.73	10.38%
60 - 90 Days	7	\$6,473	\$7,016	\$1,927.00	6.60%
90 Days and Over	22	-\$7,025	\$28,537	\$977.82	20.75%
Total	106	\$126,672	\$155,863		100.00%

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales
% of total unit sales result of dividing unit sales in age bucket by total unit sales