

Date Sold	Stock #	Year	Make	Model	Days in Stock	Front End Gross	Finance Gross
9/26/2017	MC7814	2016	HONDA	CRV	4	\$ 960.00	\$ -
9/5/2017	MC7781	2015	FORD	TAURUS	5	\$ (578.00)	\$ 1,159.00
9/26/2017	M19927A	2012	FORD	F350	5	\$ 2,599.00	\$ -
9/13/2017	M19843B	2013	BUICK	ELANTRA	9	\$ 539.00	\$ -
9/24/2017	M20342A	2006	FORD	SUPER DUTY	9	\$ 2,344.00	\$ -
9/2/2017	M19756B	2012	TOYOTA	TUNDRA	10	\$ 2,419.00	\$ 361.00
9/24/2017	MC7803	2016	FORD	FLEX	11	\$ 2,258.00	\$ 2,521.00
9/26/2017	M20185A	2011	LINCOLN	NAVIGATOR	11	\$ 1,878.00	\$ 644.00
9/23/2017	MC7801	2015	FORD	FOCUS	12	\$ 1,681.00	\$ 204.00
9/23/2017	MC7796	2017	FORD	ESCAPE	12	\$ 2,125.00	\$ 1,754.00
9/16/2017	M20304A	2015	CHEVY	SILVERADO	12	\$ 2,126.00	\$ 2,297.00
9/15/2017	M19758B	2012	FORD	F150	12	\$ 2,296.00	\$ -
9/10/2017	M19311B	2012	DODGE	JOURNEY	17	\$ 1,885.00	\$ 4,585.00
9/15/2017	M20218A	2016	SUBARU	BRZ	18	\$ 2,203.00	\$ -
9/26/2017	M19790A	2014	FORD	F150	18	\$ 2,614.00	\$ 1,563.00
9/20/2017	MC7781A	2014	SUBARU	LEGACY	19	\$ 675.00	\$ 880.00
9/19/2017	MU7783	2012	FORD	FIESTA	19	\$ 2,410.00	\$ 1,306.00
9/26/2017	MU7794	2016	KIA	SOUL	20	\$ 530.00	\$ -
9/20/2017	MU7779	2017	FORD	FUSION	21	\$ 2,112.00	\$ 2,483.00
9/16/2017	M19794A	2015	FORD	F150	21	\$ 4,899.00	\$ 510.00
9/14/2017	MC7776	2015	NISSAN	JUKE	23	\$ 1,199.00	\$ -
9/16/2017	MU7777	2012	MAZDA	CX9	23	\$ 408.00	\$ -
9/5/2017	M19843A	2013	FORD	F150	23	\$ 3,650.00	\$ 1,795.00
9/26/2017	M19527A	2012	HONDA	PILOT	24	\$ 1,109.00	\$ 269.00
					24	\$ 44,341.00	\$ 22,331.00

9/28/2017	M19775A	2014	BUICK	IMPREZA	31	\$ 776.00	\$ 3,075.00
9/23/2017	MC7727	2014	FORD	F150	32	\$ 1,012.00	\$ 2,294.00
9/24/2017	MC7765	2015	CHRYSLER	200 SEDAN	34	\$ 381.00	\$ 3,608.00
9/3/2017	M19758A	2015	FORD	F250	34	\$ 1,764.00	\$ 619.00
9/30/2017	M19664A	2013	FORD	EXPEDITION	36	\$ 4,462.00	\$ 1,380.00
9/9/2017	MU7754	2017	FORD	EXPEDITION	37	\$ 1,070.00	\$ 500.00
9/10/2017	MC7764	2014	DODGE	CHARGER	39	\$ 373.00	\$ 100.00
9/3/2017	MC7697	2017	CHEVY	TAHOE	40	\$ 1,152.00	\$ 2,145.00
					8	\$ 10,990.00	\$ 13,721.00

9/11/2017	MC7737	2016	TOYOTA	SEQUOIA	46	\$ 8,173.00	\$ 5,263.00
9/26/2017	MU7718A	2014	JEEP	WRANGLER	50	\$ 331.00	\$ 4,942.00

9/1/2017	MU7713	2015	FORD	EXPLORER	51	\$	1,793.00	\$	2,902.00
9/15/2017	M20071B	2011	JEEP	GRAND CHEROKEE	52	\$	519.00	\$	-
9/14/2017	MU7591B	2012	FORD	F150	55	\$	872.00	\$	1,718.00
9/28/2017	M19763A	2016	DODGE	RAM 1500	56	\$	3,248.00	\$	1,590.00
					6	\$	14,936.00	\$	16,415.00

9/28/2017	MC7698	2016	CHEVY	MALIBU	71	\$	(178.00)	\$	2,231.00
9/3/2017	MC7708	2016	FORD	EDGE	75	\$	800.00	\$	425.00
9/5/2017	MC7703	2017	JEEP	COMPASS	82	\$	1,358.00	\$	1,096.00
					3	\$	1,980.00	\$	3,752.00

9/2/2017	MC7519	2016	FORD	SUPER DUTY	93	\$	2,172.00	\$	2,566.00
9/9/2017	MC7574	2016	FORD	SUPER DUTY	94	\$	2,564.00	\$	-
9/26/2017	MC7702	2017	JEEP	CHEROKEE	103	\$	253.00	\$	1,819.00
9/5/2017	M18978C	2013	CHEVY	SILVERADO	107	\$	(1,780.00)	\$	600.00
9/30/2017	MC7700	2017	FORD	ESCAPE	108	\$	306.00	\$	5,631.00
9/27/2017	MC7575	2016	FORD	SUPER DUTY	111	\$	2,262.00	\$	2,649.00
9/28/2017	MC7576	2016	FORD	SUPER DUTY	113	\$	(279.00)	\$	2,275.00
9/29/2017	MC7518	2016	FORD	SUPER DUTY	120	\$	(818.00)	\$	2,178.00
9/30/2017	M19170A	2014	TOYOTA	TACOMA	130	\$	(1,633.00)	\$	367.00
9/30/2017	MC7687	2014	CHEVY	SILVERADO	152	\$	(2,294.00)	\$	745.00
9/30/2017	MC7688	2015	FORD	F150	152	\$	(1,444.00)	\$	995.00
9/1/2017	M19714A	2015	FORD	F350	161	\$	(3,456.00)	\$	-
9/21/2017	M19765A	2015	GMC	SIERRA	166	\$	(1,029.00)	\$	-
9/26/2017	M19768A	2015	FORD	F250	171	\$	(2,967.00)	\$	-
					14	\$	(8,143.00)	\$	19,825.00

Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	24	44,341	22,331	2,778	43.64%
31 - 45 Days	8	10,990	13,721	3,089	14.55%
46 - 60 Days	6	14,936	16,415	5,225	10.91%
60 - 90 Days	3	1,980	3,752	1,911	5.45%
90 Days and Over	14	-8,143	19,825	834	25.45%
Total	55	\$64,104	\$76,044		100.00%

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales
% of total unit sales result of dividing unit sales in age bucket by total unit sales