

Date Sold	Stock #	Year	Make	Model	Days in Stock	Front End Gross	Finance Gross
10/02/2017	6529P	2014		FIT	1	446.27	681.65
10/28/2017	70035A	2014		CR-V	8	1694.50	1112.00
10/31/2017	6604P	2015		ACCORD SEDAN	9	.00	212.00
10/28/2017	6597P	2014		ACCORD SDN	12	.00	1956.14
10/25/2017	6589P	2015		CR-V	15	.00	767.00
10/24/2017	6587P	2014		CR-V	16	.00	100.00
10/02/2017	6472PA	2012		WRANGLER	20	2077.24	1399.70
10/13/2017	6564P	2009		ACCORD SDN	24	-254.93	1241.48
10/14/2017	6565P	2014		CR-V	24	.00	1535.00
10/16/2017	6571P	2014		CR-V	24	505.08	243.00
10/21/2017	73211A	2014		CIVIC SEDAN	24	332.42	502.00
10/11/2017	6556P	2014		CIVIC SEDAN	26	.00	1340.00
10/30/2017	73198A	2015		CR-V	26	603.73	.00
10/24/2017	6551PL	2015		PILOT	27	2061.54	1338.34
10/31/2017	73194A	2014		CR-V	27	1381.54	.00
10/12/2017	6563P	2015		ACCORD SEDAN	28	.00	2643.00
10/24/2017	80235A	2014		ODYSSEY	29	1704.61	1258.68
10/09/2017	6568P	2013		CAMRY	30	282.00	245.27
10/09/2017	6549P	2009		VIBE	30	500.00	.00
10/09/2017	6547P	2015		TUNDRA 4WD TRL	30	500.00	1002.16
	20					11834	17577
10/12/2017	72143A	2007		FOCUS	31	3005.57	.00
10/21/2017	6542P	2016		PILOT	31	723.68	901.00
10/23/2017	80112A	2003		CENTURY	31	900.99	.00
10/14/2017	73041A	2012		JETTA SEDAN	33	1116.70	1079.90
10/24/2017	72461A	2014		CIVIC SEDAN	33	-106.63	.00
10/27/2017	73012A	2015		ACCORD SEDAN	33	-978.74	500.00
10/19/2017	80334A	2015		FIT	34	2179.74	1908.42
10/10/2017	6541P	2015		ODYSSEY	35	499.34	200.00
10/16/2017	6456PA	2010		ACCORD SDN	35	1077.09	482.18
10/03/2017	6533P	2009		SILVERADO 1500	36	2850.00	698.43
10/03/2017	6536P	2005		XB	36	999.96	.00
10/12/2017	80212A	2006		EQUINOX	36	-978.75	.00
10/14/2017	6524P	2016		ALTIMA	37	-590.00	887.23

10/20/2017	6527P	2015	CR-V	37	570.60	1457.86
10/28/2017	6528PL	2014	ODYSSEY	37	1723.72	.00
10/30/2017	6523P	2015	PATRIOT	37	180.00	1595.57
10/12/2017	73118A	2010	JOURNEY	38	752.35	421.33
9/27/2017	6522P	2009	MDX	40	2037.96	0
10/17/2017	72822B	2010	ODYSSEY	40	-1050.00	.00
10/21/2017	72830A	2013	DART	40	970.96	641.41
10/21/2017	72609A	2016	PILOT	40	787.43	.00
10/23/2017	73132A	2014	ACCORD SEDAN	40	.74	981.42
10/14/2017	6513P	2012	CR-V	41	1727.78	2167.82
10/14/2017	72693B	2011	GRAND CHEROKE	41	123.91	995.58
10/16/2017	73003A	2008	TAURUS X	41	2293.69	673.70
10/13/2017	72997A	2016	PILOT	42	758.87	1815.45
10/16/2017	73079A	2008	CIVIC SEDAN	42	1045.54	616.00
10/28/2017	6508PL	2013	CIVIC SDN	42	656.08	490.00
10/30/2017	72179A	2015	CR-V	42	-699.20	230.04
9/26/2017	6502P	2015	ACCORD SEDAN	43	200	878.98
9/27/2017	6512P	2014	CIVIC SEDAN	43		796.23
9/26/2017	6509P	2015	CIVIC SEDAN	44		1332.72
10/10/2017	73064A	2014	CIVIC SEDAN	44	331.90	382.00

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Days in Inventory	Unit Sales	Total Front Gross \$	Total F&I Gross \$	\$ PUVR	% of total unit sales
0 - 30 Days	20	\$11,834	\$17,577	\$1,471	8%
31 - 45 Days	38	\$25,083	\$25,388	\$1,328	15%
46 - 60 Days	30	\$15,689	\$9,771	\$849	12%
60 - 90 Days	89	\$56,344	\$115,216	\$1,928	36%
90 Days and Over	72	-\$36,731	\$47,546	\$150	29%
Total	249	\$72,219	\$215,498	\$5,725	

\$ PUVR result of adding Front Gross \$\$ and F&I Gross \$\$ divided by Number of sales

% of total unit sales result of dividing unit sales in age bucket by total unit sales