



Financial Management Objective Homework

Student Class # lan weiser
Name: 330 **Academy**

I plan to accomplish the following objective our next class on:
November 13th
by

Provide the relevant composite data

Trus=cstions

Department	Month	Page	Column
Service	October		

Action plan for achieving objective
What is the area of focus?
Moving the ELR from 77 to 90 customer pay specific
What is the proposed plan? How will you achieve it?
I will be changing the ability of my ASM's to discount in service. I will be doing research as to local service departments, and what they charge customers for the door rate, as well as maintenance prices.
How will you track your progress? What measurements, KPI's? How often will you track?
I will track this with a daily report from the service department manager. I want individual performance, and to the see the department as a whole.
Who are the employees that will be involved, or impacted? Will they require training or assistance?
I will heavily involve my ASM's, and service manager. They will require specific instructions, as well as motivation.
Is there a cost, or estimated cost for implementation?
Cost will stay the same, this is a process driven step.
Projected date of completion? Start October 1st with the goal of

completion by December 1st

Jan.	Feb.	March	April	May	June
July	Aug.	Sept.	Oct.	Nov.	Dec.