



## Financial Management Objective Homework

**Student  
Class #**

Matthew Desjardins
-----------------------

**Name:**

330
-----

**Academy**

***I plan to accomplish the following objective  
our next class on:***

11/13/17
----------

**by**

**Provide the relevant  
composite data**

Department	Mont h	Page	Colum n
Sales	Oct	6	8

<b>Action plan for achieving objective</b>
<b>What is the area of focus?</b>
Used Vehicle Turn/days supply
<b>What is the proposed plan? How will you achieve it?</b>
The proposed plan is to cut our average time in reconditioning from 10 days to 4 days by March 1, giving us a six month timeframe to change processes, develop new tracking methods.
<b>How will you track your progress? What measurements, KPI's? How often will you track?</b>
The KPI's that will be tracked will be; Days to RO (inventory date to RO date), Days in recon (RO date to date detail RO is closed), days to lot (inventory date to date detail RO is closed). Will be tracked on a spreadsheet, pulling information from DMS, will be monitored daily, with daily reconditioning meetings
<b>Who are the employees that will be involved, or impacted? Will they require training or assistance?</b>
Nick Frank (inventory manager) Erik Bolez (GSM) Duane Korte (used car manager).
<b>Is there a cost, or estimated cost for implementation?</b>

No additional cost for implementation.

**Projected date of completion? March 1**

<b>Jan.</b>	<b>Feb.</b>	<b>March</b>	<b>April</b>	<b>May</b>	<b>June</b>
<b>July</b>	<b>Aug.</b>	<b>Sept.</b>	<b>Oct.</b>	<b>Nov.</b>	<b>Dec.</b>