

119 DAYS - ENGINE ISSUE - REPAIRED 11/6  
**PRE-OWNED VEHICLE PURCHASE SLIP**  
**PRIORITY HONDA HAMPTON**

STOCK # ASSIGNED UP18920

PURCHASE PRICE \$ 12,375.00

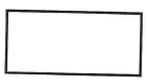
PAYABLE TO OPEN LANE

YEAR 2014

MAKE MAZDA

MODEL 3

COLOR RED



MILEAGE 59,013

V.I.N. JM1BM1W3XE1108034

DATE: 07/07/2017

MANAGER'S SIGNATURE TW

# 2014 MAZDA MAZDA3 S GRAND TOURING

Priority Honda Hampton  
4115 W Mercury Blvd  
Hampton, Virginia 23666

VIN: JM1BM1W3XE1108034  
Odometer: 59,013 Miles  
Color: Red

Disposition: Retail  
Non-Customer Trade:  
No  
Appraiser: T. Whitehurst

## CUSTOMER INFORMATION

### APPRAISAL VALUES

Reconditioning: \$1,200  
Certification: \$500  
Profit Objective: \$2,000

### RECONDITIONING ITEMS

# \$12,375

7/8/2017

### BOOK VALUES

#### RBOOK

Unit Cost: \$14,075  
Asking Price: \$16,075

#### Market Average

\$16,402  
38,965 Miles

#### Market Days Supply

Overall: 74  
Like Mine: 69

#### Ranking

Price Rank: 8 of 17  
vRank: 15 of 17  
Adj % Cost To Market: 94 %

#### KBB.COM

11/3/2017-11/9/2017

#### Fair Purchase Price

Price	Low	High	Price	Adj	Total
\$14,782	\$13,585	\$15,978	\$15,674	(\$611)	\$15,063

#### Retail

#### Trade In

#### Private Party

	Price	Adj	Total	Price	Adj	Total
Excellent	\$12,658	(\$611)	\$12,047	\$15,034	(\$611)	\$14,423
Very Good	\$12,194	(\$611)	\$11,583	\$14,520	(\$611)	\$13,909
Good	\$11,724	(\$611)	\$11,113	\$14,000	(\$611)	\$13,389
<b>Fair</b>	<b>\$11,001</b>	<b>(\$611)</b>	<b>\$10,390</b>	<b>\$13,202</b>	<b>(\$611)</b>	<b>\$12,591</b>

#### BLACK BOOK

11/6/2017

#### Wholesale

#### Finance Advance™

#### Retail

	Price	Adj	Total	Price	Adj	Total	Price	Adj	Total
Extra Clean	\$14,500	(\$1,000)	\$13,500	\$14,125	(\$850)	\$13,275	\$18,425	(\$1,000)	\$17,425
Clean	\$13,700	(\$675)	\$13,025	\$14,125	(\$850)	\$13,275	\$17,425	(\$675)	\$16,750
<b>Average</b>	<b>\$12,300</b>	<b>(\$350)</b>	<b>\$11,950</b>	<b>\$14,125</b>	<b>(\$850)</b>	<b>\$13,275</b>	<b>\$15,675</b>	<b>(\$350)</b>	<b>\$15,325</b>
Rough	\$10,900	\$0	\$10,900	\$14,125	(\$850)	\$13,275	\$14,000	\$0	\$14,000

#### NADA

Publication: 11/2017

#### Trade In

#### Loan

#### Retail

	Price	Adj	Total	Price	Adj	Total	Price	Adj	Total
Clean	\$12,750	(\$150)	\$12,600	\$11,475	(\$150)	\$11,325	\$14,825	(\$150)	\$14,675
<b>Average</b>	<b>\$11,850</b>	<b>(\$150)</b>	<b>\$11,700</b>	<b>\$11,475</b>	<b>(\$150)</b>	<b>\$11,325</b>	<b>\$14,825</b>	<b>(\$150)</b>	<b>\$14,675</b>
Rough	\$10,725	(\$150)	\$10,575	\$11,475	(\$150)	\$11,325	\$14,825	(\$150)	\$14,675

#### MMR

11/6/2017

#### Wholesale

#### Retail

	Price	Adj	Total	Price	Adj	Total
Above	\$14,400	(\$1,850)	\$12,550	\$17,550	(\$1,850)	\$15,700
<b>Average</b>	<b>\$13,250</b>	<b>(\$1,850)</b>	<b>\$11,400</b>	<b>\$16,500</b>	<b>(\$1,850)</b>	<b>\$14,650</b>
Below	\$12,100	(\$1,850)	\$10,250	\$15,450	(\$1,850)	\$13,600

PHP-FI DVC  
Stock Nbr: UP18920

USED

Display Vehicle Cost  
2014 MAZDA MAZDA 3

whitehur 4648  
JM1BM1W3XE1108034

Entry Date: 07/10/17  
Date Sold:  
Mileage: 59013

Current Month: OCT  
Days in Stock: 119

Holdback: \$ 0.00  
Balance: \$ 14,240.68  
Projected Cost: \$ 14,240.68

#	Status	Date	Document	Amount	Description
1	Posted	7/7	UP18920	790.00	PURCHASE PACK...
2	Posted	7/7	UP18920	12,375.00	CASH DISBURSEMENTS...
3	Posted	8/7	249598	775.31	USED CAR CHECK & REPORT...
4	Posted	8/7	249598	140.37	USED CAR CHECK & REPORT...
5	Posted	9/6	251709	160.00	USED CAR FULL DETAIL...
				14,240.68	---- Posted Transactions Sub-Total ---

Command (?):

Enter a command or enter ? to display a list of command options.  
F1=Help F3=Exit PgUp PgDn

<Page 1 of 1>

PHP-FI DVC Display RO Detail whitehur 4648  
 Stock Nbr: UP18920 USED 2014 MAZDA MAZDA 3 JM1BM1W3XE1108034

Open Date: 07/20/17 RO Number: 249598 Add'l Charges: \$  
 Close Date: 08/07/17 PO Number: RO Total: \$ 915.68  
 Svc Logon: PHP-S Mileage: 59,013

#	Description	Parts	Labor	Misc
1	* USED CAR CHECK & REPORT	0.00	150.00	0.00
2	* VIRGINIA STATE INSPECTION	0.00	16.00	0.00
3	* PRIORITY SYTHETIC BLEND OIL CHANGE(TO	9.44	10.00	0.00
4	* ROTATE AND BALANCE ALL FOUR TIRES	0.00	49.95	0.00
5	* RECOVERY RECON SUPPLY	0.00	25.00	0.00
6	* INTERNAL \$50.00 WARRANTY ACCRUAL	0.00	50.00	0.00
7	* MISC	40.74	117.00	0.00
8	* REPLACE REAR BRAKES PADS, RESURFACE R	90.19	159.99	0.00
9	* REPLACE FRONT BRAKE PADS, RESURFACE R	0.00	159.99	0.00
10	* HAMPTON CHEVY TO COMPLETE REPAIRS	0.00	0.00	37.38
Totals:		140.37	737.93	37.38

Command (?):  
 Enter a command or enter ? to display a list of commands.  
 F1=Help F3=Exit PgUp PgDn



118 DAYS - Former Service loaner  
**PRE-OWNED VEHICLE PURCHASE SLIP**  
**PRIORITY HONDA HAMPTON**

STOCK # ASSIGNED UP19030

PURCHASE PRICE \$ 20,375.67

PAYABLE TO HONDA HAMPTON

YEAR 2017

MAKE HONDA

MODEL ACCORD

COLOR RED

MILEAGE 2,560

V.I.N. 1HGCR2F59HA192950

DATE: 07/11/2017

MANAGER'S SIGNATURE TW

# 2017 HONDA ACCORD SPORT

Priority Honda Hampton  
4115 W Mercury Blvd  
Hampton, Virginia 23666

VIN: 1HGCR2F59HA192950  
Odometer: 2,560 Miles  
Color: Red

Disposition: Retail  
Non-Customer Trade:  
No  
Appraiser: T. Whitehurst

## CUSTOMER INFORMATION

### APPRAISAL VALUES

Certification: \$500  
Profit Objective: \$2,000

### RECONDITIONING ITEMS

**\$20,375**  
7/19/2017

### BOOK VALUES

#### RBOOK

Unit Cost: \$20,875  
Asking Price: \$22,875

#### Market Average

\$24,463  
7,352 Miles

#### Market Days Supply

Overall: 83  
Like Mine: 115

#### Ranking

Price Rank: 5 of 24  
vRank: 3 of 24  
Adj % Cost To Market: 82 %

#### BLACK BOOK 11/6/2017

	Wholesale			Finance Advance™			Retail		
	Price	Adj	Total	Price	Adj	Total	Price	Adj	Total
Extra Clean	\$21,525	\$600	\$22,125	\$21,100	\$700	\$21,800	\$25,825	\$600	\$26,425
Clean	\$20,575	\$800	\$21,375	\$21,100	\$700	\$21,800	\$24,650	\$800	\$25,450
<b>Average</b>	\$18,975	\$1,000	<b>\$19,975</b>	\$21,100	\$700	<b>\$21,800</b>	\$22,675	\$1,000	<b>\$23,675</b>
Rough	\$17,025	\$900	\$17,925	\$21,100	\$700	\$21,800	\$20,500	\$900	\$21,400

#### NADA

Publication: 11/2017

	Trade In			Loan			Retail		
	Price	Adj	Total	Price	Adj	Total	Price	Adj	Total
Clean	\$19,950	\$1,125	\$21,075	\$17,975	\$1,125	\$19,100	\$22,350	\$1,125	\$23,475
<b>Average</b>	\$18,825	\$1,125	<b>\$19,950</b>	\$17,975	\$1,125	<b>\$19,100</b>	\$22,350	\$1,125	<b>\$23,475</b>
Rough	\$17,450	\$1,125	\$18,575	\$17,975	\$1,125	\$19,100	\$22,350	\$1,125	\$23,475

#### MMR

11/6/2017

	Wholesale			Retail		
	Price	Adj	Total	Price	Adj	Total
Above	\$20,200	\$600	\$20,800	\$25,700	\$600	\$26,300
<b>Average</b>	\$18,800	\$600	<b>\$19,400</b>	\$24,100	\$600	<b>\$24,700</b>
Below	\$17,400	\$600	\$18,000	\$22,500	\$600	\$23,100

PHP-FI DVC  
Stock Nbr: UP19030

USED

Display Vehicle Cost  
2017 HONDA ACCORD

whitehur 4648  
1HGCR2F59HA192950

Entry Date: 07/11/17  
Date Sold:  
Mileage:

Current Month: OCT  
Days in Stock: 118

Holdback: \$ 0.00  
Balance: \$ 21,861.07  
Projected Cost: \$ 21,861.07

#	Status	Date	Document	Amount	Description
1	Posted	7/11	UP19030	0.00	CASH DISBURSEMENTS...
2	Posted	7/11	UP19030	790.00	CASH DISBURSEMENTS...
3	Posted	7/11	UP19030	-1,000.00	CASH DISBURSEMENTS...
4	Posted	7/11	UP19030	21,375.67	CASH DISBURSEMENTS...
5	Posted	7/13	248559	300.95	INTERNAL SALES...
6	Posted	7/13	248559	26.45	SERVICE SALES CASH...
7	Posted	7/14	248687	160.00	INTERNAL SALES...
8	Posted	7/20	37612	149.50	INTERNAL SALES...
9	Posted	8/30	37442	58.50	INTERNAL SALES...
				21,861.07	---- Posted Transactions Sub-Total ---

Command (?):

Enter a command or enter ? to display a list of command options.  
F1=Help F3=Exit PgUp PgDn

PHP-FI DVC  
Stock Nbr: UP19030    USED    2017 HONDA    ACCORD

whitehur 4648  
1HGCR2F59HA192950

Document No.: 248559  
Document Date: 7/13/2017  
Amount: 300.95  
Account: 2500

Company: 17  
Source Journal: 34    INTERNAL SALES  
Control: UP19030  
Control2:

Comments

SERVICE

Command (?):

Enter a command or enter a ? to display a list of command options.  
F1=Help    F3=Exit

PHP-FI DVC  
Stock Nbr: UP19030

Display Accounting Detail  
USED 2017 HONDA ACCORD

whitehur 4648  
1HGCR2F59HA192950

Document No.: 248559  
Document Date: 7/13/2017  
Amount: 26.45  
Account: 2500

Company: 17  
Source Journal: 30 SERVICE SALES CASH  
Control: UP19030  
Control2:

Comments

SERVICE

Command (?):

Enter a command or enter a ? to display a list of command options.  
F1=Help F3=Exit

PHP-FI DVC                      Display Accounting Detail  
Stock Nbr: UP19030    USED    2017 HONDA                      ACCORD

whitehur 4648  
1HGCR2F59HA192950

Document No.: 248687  
Document Date: 7/14/2017  
Amount: 160.00  
Account: 2500

Company: 17  
Source Journal: 34    INTERNAL SALES  
Control: UP19030  
Control2:

Comments

FULL DETAIL

Command (?):

Enter a command or enter a ? to display a list of command options.

F1=Help    F3=Exit

PHP-FI DVC                      Display Accounting Detail  
Stock Nbr: UP19030    USED    2017 HONDA            ACCORD

whitehur 4648  
1HGCR2F59HA192950

Document No.: 37612  
Document Date: 7/20/2017  
Amount: 149.50  
Account: 2500  
  
Company: 17  
Source Journal: 34    INTERNAL SALES  
Control: UP19030  
Control2:

Comments

TOUCH UP / SCRATCH REPAIR

Command (?):

Enter a command or enter a ? to display a list of command options.  
F1=Help    F3=Exit

PHP-FI DVC  
Stock Nbr: UP19030    USED    2017 HONDA    ACCORD

whitehur 4648  
1HGCR2F59HA192950

Document No.: 37442  
Document Date: 8/30/2017  
Amount: 58.50  
Account: 2500

Company: 17  
Source Journal: 34    INTERNAL SALES  
Control: UP19030  
Control2:

Comments

*PDA*

Command (?):

Enter a command or enter a ? to display a list of command options.

F1=Help    F3=Exit

98 DAYS

PREVIOUSLY SOLD & RETURNED

**PRE-OWNED VEHICLE PURCHASE SLIP**

**PRIORITY HONDA HAMPTON**

STOCK # ASSIGNED UP19150

PURCHASE PRICE

PAYABLE TO OPEN LANE

YEAR

MAKE HYUNDAI

MODEL SONATA

COLOR GRAY

MILEAGE 47,792

V.I.N. 5NPEB4AC1EH878451

DATE:

MANAGER'S SIGNATURE TW

PHP-FI DVC  
Stock Nbr: UP19150

USED

Display Vehicle Cost  
2014 HYUNDAI SONATA

whitehur 4648  
5NPEB4AC1EH878451

Entry Date: 07/31/17  
Date Sold:  
Mileage: 47816

Current Month: OCT  
Days in Stock: 98

Holdback: \$ 0.00  
Balance: \$ 11,537.74  
Projected Cost: \$ 11,537.74

#	Status	Date	Document	Amount	Description
1	Posted	7/29	UP19150	-790.00	PURCHASE PACK...
2	Posted	7/29	UP19150	790.00	PURCHASE PACK...
3	Posted	7/29	UP19150	-8,440.00	CASH DISBURSEMENTS...
4	Posted	7/29	UP19150	8,440.00	CASH DISBURSEMENTS...
5	Posted	7/29	UP19150	790.00	CASH RECEIPTS (BALANCE FWD)...
6	Posted	7/29	UP19150	8,440.00	CASH RECEIPTS (BALANCE FWD)...
7	Posted	8/23	23917	170.00	CASH DISBURSEMENTS...
8	Posted	8/24	253969	94.00	SUBLET REPAIRS...
9	Posted	8/24	251052	804.18	USED CAR CHECK & REPORT...
10	Posted	8/24	251052	546.96	USED CAR CHECK & REPORT...
11	Posted	8/29	38629	68.84	INTERNAL SALES...

Command (?):

<Page 1 of 2>

Enter a command or enter ? to display a list of command options.  
F1=Help F3=Exit PgUp PgDn

PHP-FI DVC  
Stock Nbr: UP19150

USED

Display Vehicle Cost  
2014 HYUNDAI SONATA

whitehur 4648  
5NPEB4AC1EH878451

Entry Date: 07/31/17  
Date Sold:  
Mileage: 47816

Current Month: OCT  
Days in Stock: 98

Holdback: \$ 0.00  
Balance: \$ 11,537.74  
Projected Cost: \$ 11,537.74

#	Status	Date	Document	Amount	Description
12	Posted	8/30	253894	160.00	USED CAR FULL DETAIL...
13	Posted	9/2	255167	165.01	SUBLET REPAIRS...
14	Posted	9/8	255823	155.00	SUBLET REPAIRS...
15	Posted	9/8	255789	143.75	SUBLET REPAIRS...
				11,537.74	---- Posted Transactions Sub-Total ---

Command (?):

Enter a command or enter ? to display a list of command options.  
F1=Help F3=Exit PgUp PgDn

<Page 2 of 2>



PHP-FI DVC Display RO Detail whitehur 4648  
Stock Nbr: UP19150 USED 2014 HYUNDAI SONATA 5NPEB4AC1EH878451

Open Date: 08/02/17 RO Number: 251052 Add'l Charges: \$  
Close Date: 08/24/17 PO Number: RO Total: \$ 1,351.14  
Svc Logon: PHP-S Mileage: 47,816

#	Description	Parts	Labor	Misc
12 *	REPLACE REAR BRAKES PADS, RESURFACE R	0.00	159.99	0.00
13 *	MISC	0.00	38.25	0.00
Totals:		534.96	804.18	12.00

Command (?): <Page 2 of 2>  
Enter a command or enter ? to display a list of commands.  
F1=Help F3=Exit PgUp PgDn

PHP-FI DVC                      Display Accounting Detail  
Stock Nbr: UP19150    USED    2014 HYUNDAI    SONATA

whitehur 4648  
5NPEB4AC1EH878451

Document No.: 23917  
Document Date: 8/23/2017  
Amount: 170.00  
Account: 2500  
  
Company: 17  
Source Journal: 60    CASH DISBURSEMENTS  
Control: UP19150  
Control2:

Comments

TRANSPORTATION

Command (?):

Enter a command or enter a ? to display a list of command options.

F1=Help    F3=Exit

PHP-FI DVC Display RO Detail whitehur 4648  
Stock Nbr: UP19150 USED 2014 HYUNDAI SONATA 5NPEB4AC1EH878451

Open Date: 08/24/17 RO Number: 253969 Add'l Charges: \$  
Close Date: 08/24/17 PO Number: RO Total: \$ 94.00  
Svc Logon: PHP-S Mileage: 47,816

#	Description	Parts	Labor	Misc
1	* SUBLET REPAIRS	0.00	0.00	0.00
2	* DENT REPAIR//14 SONATA.. LRD/RRD/HOOD	0.00	0.00	94.00
	Totals:	0.00	0.00	94.00

Command (?):  
Enter a command or enter ? to display a list of commands.  
F1=Help F3=Exit PgUp PgDn

<Page 1 of 1>

PHP-FI DVC  
Stock Nbr: UP19150

USED

Display RO Detail  
2014 HYUNDAI SONATA

whitehur 4648  
5NPEB4AC1EH878451

Open Date: 08/24/17  
Close Date: 08/30/17  
Svc Logon: PHP-S

RO Number: 253894  
PO Number:  
Mileage: 47,816

Add'l Charges: \$  
RO Total: \$ 160.00

#	Description	Parts	Labor	Misc
1	* USED CAR FULL DETAIL	0.00	160.00	0.00
Totals:		0.00	160.00	0.00

<Page 1 of 1>

Command (?):

Enter a command or enter ? to display a list of commands.

F1=Help F3=Exit PgUp PgDn

PHP-FI DVC Display RO Detail whitehur 4648  
Stock Nbr: UP19150 USED 2014 HYUNDAI SONATA 5NPEB4AC1EH878451

Open Date: 09/02/17 RO Number: 255167 Add'l Charges: \$  
Close Date: 09/02/17 PO Number: RO Total: \$ 165.01  
Svc Logon: PHP-S Mileage: 47,816

#	Description	Parts	Labor	Misc
1	* SUBLET REPAIRS	0.00	0.00	0.00
2	* CUT AND PROGRAM KEY//2014 SONATA	0.00	0.00	165.01
Totals:		0.00	0.00	165.01

Command (?):

Enter a command or enter ? to display a list of commands.

F1=Help F3=Exit PgUp PgDn

<Page 1 of 1>

PHP-FI DVC Display RO Detail whitehur 4648  
Stock Nbr: UP19150 USED 2014 HYUNDAI SONATA 5NPEB4AC1EH878451

Open Date: 09/08/17 RO Number: 255823 Add'l Charges: \$  
Close Date: 09/08/17 PO Number: RO Total: \$ 155.00  
Svc Logon: PHP-S Mileage: 47,816

#	Description	Parts	Labor	Misc
1	* SUBLET REPAIRS	0.00	0.00	0.00
2	* USED CAR FULL DETAIL	0.00	0.00	155.00
Totals:		0.00	0.00	155.00

Command (?): <Page 1 of 1>  
Enter a command or enter ? to display a list of commands.  
F1=Help F3=Exit PgUp PgDn