



**FROZEN CAPITAL: WARRANTY CLAIMS RECEIVABLE**

**YTD Warranty Sales**

Service Warranty Sales	+	62,613	6	YTD	27
Parts Warranty Sales	+	67,557	6	YTD	45
Body Shop Parts Warranty Sales	+	0		YTD	
Body Shop Service Warranty Sales	+	0		YTD	
	+			YTD	
	+	0		YTD	
	+	0		YTD	
	+	0		YTD	
<b>Total YTD Warranty Sales</b>	=	<b>130,170</b>			
Statement Month	÷	3			
<b>Average YTD Warranty Sales</b>	=	<b>43,390</b>			
Factor	×	25.0%			
<b>Your Guide</b>	=	<b>10,848</b>			<b>A</b>

Your Factor for Warranty Claims Receivable is : 25.0% if paid weekly  
 50.0% if paid semi-monthly  
 100.0% if paid monthly

Warranty Claims Receivable	2,489
Your Guide	10,848 <b>A</b>
Frozen Capital	<u><u>8,359</u></u>





**FROZEN CAPITAL: PRE-OWNED INVENTORY**

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YTD Pre-Owned Sales ( <i>without F&amp;I</i> )	+	5,593,224	3	YTD	1
YTD Pre-Owned Gross Profit ( <i>without F&amp;I</i> )	-	277,755	3	YTD	2
YTD Inventory Adjustments ( <i>+/- as on statement</i> )	±	0		YTD	
YTD Pre-Owned Cost of Sales	=	5,315,469			
Statement Month	÷	3			
Average Month Pre-Owned Cost of Sales	=	1,771,823			
Factor	×	1.0			Guide = 1.0
Your Guide	=	1,771,823 A			

NADA Guide for Pre-Owned Vehicle Inventory is 1 month's supply or less at cost.  
 A Factor of 1.0 = 1 Month supply.

Pre-Owned Vehicle Inventory		2,005,424	1	Asset	25, 26
Your Guide	-	1,771,823 A			
Frozen Capital		<u>233,601</u>			



**FROZEN CAPITAL: PARTS & ACCESSORIES INVENTORY**

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YTD Parts & Accessories Sales <i>(exclude gas, oil, grease and tire sales)</i>	+	308,958	6.0	YTD	56
YTD Parts & Accessories Gross Profit <i>(exclude gas, oil, grease and tire gross profit)</i>	-	116,663	6	YTD	56
YTD Inventory Adjustments (+/- as on statement)	±	455	6	YTD	55
YTD Parts & Accessories Cost of Sales	=	191,840			
Statement Month	÷	3			
Average Month Parts & Accessories Cost of Sales	=	63,947			
Factor	×	1.5		Guide = 1.5	
Your Guide	=	95,920 A			

NADA Guide for Parts & Accessories Inventory is 45 days supply or less at cost.

A Factor of 1.5 = 45 days supply.

Parts & Accessories Inventory		257,429	1	Asset	27
Your Guide	-	95,920 A			
Frozen Capital		<u>161,509</u>			



**FROZEN CAPITAL: SERVICE, PARTS AND BODY SHOP ACCOUNTS RECEIVABLE**

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YTD Parts, Service, and Body Shop Customer Labor and Parts Sales. See Note				Page	Colm	Line
Service Customer Pay	+	152,088		6	YTD	21
Parts Repair Orders (ROs)	+	136,016		6	YTD	46
Parts Wholesale	+	0			YTD	
Parts Counter Retail	+	38,220		6	YTD	51
quick service	+	11,261		6	YTD	23
	+	0			YTD	
	+	0			YTD	
	+	0			YTD	
<i>Total YTD Parts, Service, and Body Shop Customer Labor and Parts Sales</i>		=	337,585			
Statement Month	÷	3				
Average Month Parts & Accessories Sales	=	112,528				
Factor	×	50.0%			Guide = 50%	
Your Guide	=	56,264	A			

Days' Supply of Parts, Service and Body Shop Accounts Receivable should not exceed 50% of the Current Month's retail and wholesale parts, service and body shop customer paid sales or 15 days.  
Guide of 15 days = one half of a month or 50%.

Parts, Service and Body Shop Accounts Receivable		77,893		7	Asset	57
Your Guide	-	56,264	A			
Frozen Capital		<u>21,629</u>				

Note: You need to go to the gross profit analysis section of your income statement. Where the detail of HOW you made your money resides. The four customer pay items listed are the minimum. You might have a body shop (paint & metal). You might have express lanes seperated for parts and service. The extra lines allow you to customize for your operation.



## TOTAL FROZEN CAPITAL

Your calculation outputs from the previous tabs will automatically fill in each line below.

If you have a red (negative) number, place a zero (0) on the line.

Warranty Claims Receivable	+	\$0
Pre-Owned Vehicle Inventory	+	\$233,601
Parts & Accessories Inventory	+	\$161,509
Service, Parts, Body Shop A/R	+	\$21,629
Total Frozen Capital	=	<hr/> <u>\$416,739</u>

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