

Units	Year To Date Production			Totals	Year To Date Charge backs			
	New Vehicle	Used Vehicle	Totals		Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	156	462	618	618	Chargebacks			
Finance or Lease Contracts	124	351	475	475	Finance or Lease Reserve	15054	15054	30108
Service Contracts	88	261	349	349	Service Contracts	33774	33774	67548
Pre-Paid Maintenance	NA	NA	NA	NA	Pre-paid Maintenance	NA	NA	NA
GAP	77	236	313	313	GAP	10882	10882	21764
Theft Deterrent	0	4	4	4	Theft Deterrent	0	0	0
Paint Sealant & Appearance	NA	NA	NA	NA	Paint Sealant & Appearance	NA	NA	NA
Tire/Wheel	45	81	126	126	Tire/Wheel	1746	1746	3492
Lease Care	NA	NA	NA	NA	Lease Care	NA	NA	NA
Ding Shield	28	26	54	54	Ding Shield	1024	1024	2048

Incomes	Year To Date Income		
	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	121297	157060	278357
Service Contracts	111930	326109	438039
Pre-Paid maintenance	NA	NA	NA
GAP	27588	76671	104259
Theft Deterrent	0	656	656
Paint Sealant & Appearance	NA	NA	NA
Tire/Wheel	14078	24636	38714
Lease Care	NA	NA	NA
Ding Shield	10907	9950	20857