

## Current Data

New Retail Deliveries YTD (units)	
Month of Year	
Average # Retail Units Delivered Per Month	
Total # Units Currently in Inventory	
Months Supply "In Units"	
CURRENT Inventory Turn Rate	
CURRENT Average <i>Front End</i> Gross Profit PNVR	
CURRENT Monthly Gross Profit	
CURRENT Yearly Front End Gross Profit Total	



## Projection

	-
\$	-
\$	-

## Additional Income

			Monthly
			#VALUE!
Current New Vehicle F&I Average PVR			#VALUE!
PDI & Accessory Sales PVR		X 50% Gross	\$ - #VALUE!
Trade %		# of Trades	#VALUE!

UV Immediate Wholesale %		# of Trades Immediate Wholesaled	#VALUE!	#VALUE!
Average Recon on U/C Trade		X 50% Gross	\$ -	#VALUE!
Average PUVR Wholesale				#VALUE!
Average PUVR (Front and Back) on Trades				#VALUE!
Hard Pack Per Unit UV				#VALUE!
Hard Pack Per Unit NV				#VALUE!
Doc Fee/ Admin Fee Per Unit				#VALUE!
OEM Incentives Per Unit				#VALUE!
Floorplan Assistance Per Unit				#VALUE!
Advertising Credits Per Unit				#VALUE!
				#VALUE!
				#VALUE!
<b>Note: This does not include future Gross Opportunities</b>				#VALUE!

<b>ns</b>	
PROJECTED Inventory Turn Rate	
PROJECTED Average <i>Front End</i> Gross Profit PVR	
PROJECTED Monthly Units Delivered	
PROJECTED Monthly Gross Profit	
PROJECTED Monthly Gross Profit <b>Variance</b>	
PROJECTED Yearly Front End Gross Profit Total	
PROJECTED Annualized Front End Gross Profit <b>Variance</b>	



<b>PROJECTED</b>	<u>Yearly</u>
Additonal NV Units	#VALUE!
NV F&I Increase	#VALUE!
PDI & Accesory Increase	#VALUE!
UV Wholesale Increase	#VALUE!

UV Recon Increase	#VALUE!
UV Retail PUVR Increase	#VALUE!
Hard Pack Increase UV	#VALUE!
Hard Pack Increase NV	#VALUE!
Doc Fee/Admin Fee/ Service Charge Increase	#VALUE!
OEM Incentives Increase	#VALUE!
Floorplan Assistance Increase	#VALUE!
Advertising Credit Increase	#VALUE!
Front End Variance (from above)	#VALUE!
Total Additional Income	#VALUE!
Total Variance	#VALUE!
Total Projected Gross (Variance + Current)	#VALUE!





## Current Data

New Retail Deliveries YTD (units)	0
Month of Year	0
Average # Retail Units Delivered Per Month	
Total # Units Currently in Inventory	0
Months Supply "In Units"	
CURRENT Inventory Turn Rate	
CURRENT Average <i>Front End</i> Gross Profit PNVR	\$ -
CURRENT Monthly Gross Profit	
CURRENT Yearly Front End Gross Profit Total	



ACADEMY

## Additional Income

			Per Unit	Totals (YTD)
Current New Vehicle F&I Average PVR			\$ -	\$ -
PDI & Accessory Sales PVR	\$ -	X 50% Gross	\$ -	\$ -
Trade %	0%	# of Trades	-	-

UV Immediate Wholesale %	0%	# of Trades Immediate Wholesaled	-	-
Average Recon on U/C Trade	\$ -	X 50% Gross	\$ -	\$ -
Average PUVR Wholesale			\$ -	\$ -
Average PUVR (Front and Back) on Trades			\$ -	\$ -
Hard Pack Per Unit UV			\$ -	\$ -
Hard Pack Per Unit NV			\$ -	\$ -
Doc Fee/ Admin Fee Per Unit			\$ -	\$ -
OEM Incentives Per Unit			\$ -	\$ -
Floorplan Assistance Per Unit			\$ -	\$ -
Advertising Credits Per Unit			\$ -	\$ -
Total Washout PNVR			#VALUE!	\$ -
<b>Note: This does not include future Gross Opportunities</b>				

