

First Time Fill Rate

| DEALERSHIP NAME | | First time fill rate | | | |
|-----------------|-----------|-----------------------------------|-----------------------------------|--------------------------|-----------------------------|
| DATE | # OF RO'S | RO's Filled 1st Time (Right Away) | RO's Filled the same day Same Day | RO's Not Filled Same Day | Actual 1st Time Fill Rate % |
| 5/1/2021 | 14 | 11 | 1 | 2 | 78.57% |
| 5/2/2021 | 11 | 10 | 0 | 1 | 90.91% |
| | | | | | #DIV/0! |
| Totals | 25 | 21 | | | 84.00% |