

First Time Fill Rate

| DEALERSHIP NAME | | First time fill rate | | | |
|-----------------|-----------|-----------------------------------|-----------------------------------|--------------------------|-----------------------------|
| DATE | # OF RO'S | RO's Filled 1st Time (Right Away) | RO's Filled the same day Same Day | RO's Not Filled Same Day | Actual 1st Time Fill Rate % |
| 3/26/2021 | 4 | 2 | 1 | 1 | 50.00% |
| 3/27/2021 | 6 | 5 | 0 | 1 | 83.33% |
| 3/28/2021 | 5 | 3 | 1 | 1 | 60.00% |
| 3/29/2021 | 8 | 5 | 0 | 3 | 62.50% |
| 3/30/2021 | 2 | 2 | 0 | 0 | 100.00% |
| | | | | | #DIV/0! |
| Totals | 25 | 17 | | | 68.00% |