

First Time Fill Rate

| UNITED CHEVROLET | | First time fill rate | | | |
|------------------|-----------|-----------------------------------|-----------------------------------|--------------------------|-----------------------------|
| DATE | # OF RO'S | RO's Filled 1st Time (Right Away) | RO's Filled the same day Same Day | RO's Not Filled Same Day | Actual 1st Time Fill Rate % |
| 4/5/2021 | 17 | 13 | 13 | 4 | 76.47% |
| 4/6/2021 | 20 | 10 | 6 | 4 | 50.00% |
| 4/8/2021 | 10 | 9 | | 1 | 90.00% |
| 4/14/2021 | 10 | 7 | 2 | 1 | 70.00% |
| 4/15/2021 | 16 | 10 | 4 | 2 | 62.50% |
| | | | | | #DIV/0! |
| Totals | 73 | 49 | | | 67.12% |