

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	224	266	490	Finance or Lease Reserve	17703	14588	32291
Finance or Lease Contracts	173	174	347	Service Contracts	26590	46461	73051
Service Contracts	55	102	157	Pre-paid Maintenance			0
Pre-Paid Maintenance	116	184	300	GAP			0
GAP	7	48	55	Theft Deterrent			0
Theft Deterrent	0	0	0	Paint Sealant & Appearance			0
Paint Sealant & Appearance	151	81	232	Tire/Wheel			0
Tire/Wheel	41	15	56	Lease Care			0
Lease Care	21	0	21	Other _____			0
Other _____	21	10	31				0

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	278987	193039	472026
Service Contracts	112991	214535	327526
Pre-Paid maintenance	10200	20914	31114
GAP	3741	26280	30021
Theft Deterrent	50	0	50
Paint Sealant & Appearance	94419	55136	149555
Tire/Wheel	36756	13338	50094
Lease Care	11457	0	11457
Other _____	16014	7179	23193