

Year To Date Production				Year To Date Charge backs			
Units	New Vehicle	Used Vehicle	Totals	Chargebacks	New Vehicle	Used Vehicle	Totals
Units Delivered	205	144	349	Finance or Lease Reserve	9618	10632	20250
Finance or Lease Contracts	179	96	275	Service Contracts	5505	8212	13717
Service Contracts	62	42	104	Pre-paid Maintenance	1173	0	1173
Pre-Paid Maintenance	53	15	68	GAP	1917	2253	4170
GAP	42	41	83	Theft Deterrent	668	0	668
Theft Deterrent	0	0	0	Paint Sealant & Appearance	0	123	123
Paint Sealant & Appearance	173	21	194	Tire/Wheel	170	0	170
Tire/Wheel	9	0	9	Lease Care	0	0	0
Lease Care	0	0	0	Other_____	185	43	228
Other_____	5	7	12				

Year To Date Income			
Incomes	New Vehicle	Used Vehicle	Totals
Finance or Lease Reserve	127877	60912	188789
Service Contracts	88300	68972	157272
Pre-Paid maintenance	31719	11750	43469
GAP	26730	25321	52051
Theft Deterrent	0	0	0
Paint Sealant & Appearance	124911	10496	135407
Tire/Wheel	5047	0	5047
Lease Care	0	0	0
Other_____	2700	2251	4951

