

AUTO MATE				GOOD
Stocking Status	Inventory	% of Inventory	Guide	WARNING
INVESTMENT	Value			DANGER
Active parts		#DIV/0!	over 70%	GREAT
Auto Phase Out Parts		#DIV/0!	Less than 30%	Seldom u
Dealer Phase Out Parts		#DIV/0!	Less than 1%	OK....BUT
Manual Order Parts		#DIV/0!	Less than 3%	OUCH !!!!!
Non Stock Part \$'s		#DIV/0!	Less than 5%	YIKES
Non Stock Part #'s*			Greater than 70% of PN's	
Core Clean		#DIV/0!	pn pieces	
Core Dirty		#DIV/0!	pn pieces	
		#DIV/0!		
Total Inventory	\$0	#DIV/0!		

AUTO MATE

Activity	AUTO MATE	% of inver	NADA	Notes
Value			Guide	
		#DIV/0!		this is your current and active
Current to 3 Months		#DIV/0!	75%	healthy parts inventory
4-6 Months		#DIV/0!	23%	
7-9 Months		#DIV/0!	2%	65% Will likely become obso
10-12 Months		#DIV/0!	included	85% Will likely become obso
over 12 Months		#DIV/0!	0%	Technically Obsolete
		#DIV/0!		
TOTAL	\$0	#DIV/0!		
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat				PASS/ FAI
OBSO POSITION (LINES 23-25 FROM ABOVE)				
CLEAN CORE				
DIRTY CORE				
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER (NEEDED FOR FS TEMPLATE TRUE TURN CALCULATION)				
MONTHS SUPPLY (FS TEMPLATE)				
GROSS (TOTAL) TURNS (from your FS Template)				
TRUE (STOCK) TURNS (from your FS Template)				
FTFR (FIRST TIME FILL RATE) (from your parts class homework assignment)				

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Additional Data Available From Auto Mate		
	\$ Value	Grade
DP2 Total Idle Capital	0	
DP3 Negative On Hand	0	
DP4 Parts with no bin	0	
DP5 Parts with no cost	0	
DP6 Monthly Closing Inv Value	0	
DP7 Lost Sales	0	
Value of Stocking parts with MNS 6-11 Mo.	0	
Value of Stocking parts with MNS 12 Plus	0	
Value of Non-Stock Parts w MNS 3-5	0	
Value of Non-Stock Parts w MNS 6-8	0	
Value of Non-Stock Parts w MNS 9-11	0	
Value of Non-Stock Parts w MNS 12 Plus	0	
	0	

OB SO POSITION MATH DONE BELOW		
.65 TIMES THE 7-9 MONTH VA	\$0	
.85 TIMES THE 10-12 MONTH	\$0	
PLUS THE 13-24 MONTH VALU	\$0	
PLUS THE 25+ VALUEUALS	\$0	
OB SO AS A % OF TOTAL	\$ -	#DIV/0!

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AUTO SOFT Stocking Status INVESTMENT		Inventory Value	% of Inventory	Guide
Normal or Active Stock			#DIV/0!	over 70%
Automatic Phase Out			#DIV/0!	Less than 30%
Dealer Phase Out			#DIV/0!	Less than 1%
Manual Order			#DIV/0!	Less than 3%
Non Stock Part \$'s			#DIV/0!	Less than 5%
Non Stock Part #'s*				Greater than 70% of PN's
No Phase Out				NA
Repace by Hold				NA
Clean Core			#DIV/0!	# PIECES PART #
Dirty Core			#DIV/0!	
Total Inventory		\$0	#DIV/0!	

AUTO SOFT

Activity from Source	Value \$	% of Inver	%	Notes & Guides
0-3 Months			#DIV/0!	ACTIVE INVENTORY at 75%
4-6 Months			#DIV/0!	ACTIVE INVENTORY at 23%
7-12 Months			#DIV/0!	75% will likely become Obso 2'
13-18 Months			#DIV/0!	Technical Obsolescence 2% is
New parts no sales			#DIV/0!	Minimal Amount
Total Inventory			#DIV/0!	

CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat
OBSO POSITION (LINES 20-22 FROM ABOVE)
NEG-ON-HAND (MINUS-ON-HAND)
CLEAN CORE
DIRTY CORE (RDCI) OR DONE MANUALLY
LOST SALES CALCULATOR VS. ACTUAL
AVERAGE STOCK ORDER (Obtain data from your OE)
MONTHS SUPPLY (This calculation from your FS Template)
GROSS (TOTAL) TURNS (from your FS Template)
TRUE (STOCK) TURNS (from your FS Template)
FTFR (FIRST TIME FILL RATE)(this is a post class assignment)

CDK Stocking Status INVESTMENT			Inventory Value	% of Inventory	Guide			COLOR SCORING
Normal or Active Stock				#DIV/0!	over 70%			GOOD
Automatic Phase Out				#DIV/0!	Less than 30%			WARNING
Dealer Phase Out				#DIV/0!	Less than 1%			DANGER
Manual Order				#DIV/0!	Less than 3%			GREAT
Non Stock Part \$'s				#DIV/0!	Less than 5%			Seldom used
Non Stock Part #'s*				#DIV/0!	Greater than 70% of PN's			OK....BUT..
Clean Core			# PIECES		PART #		OUCH !!!!!	
Dirty Core								
Total Inventory			\$0	#DIV/0!				ouch!!!
Activity		Value \$		%	Notes & Guides			
0-3 Months				#DIV/0!	ACTIVE INVENTORY at 75%			
4-6 Months				#DIV/0!	ACTIVE INVENTORY at 23%			
7-12 Months				#DIV/0!	75% will likely become Obso 2% is guide			
Over 12 Months				#DIV/0!	Technical Obsolescence 2% is guide			
New parts no sales				#DIV/0!	Minimal Amount			
Total Inventory				#DIV/0!				
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat								Pass or Fail ?
OBSO POSITION (LINES 20-22 FROM ABOVE)								
NEG-ON-HAND (MINUS-ON-HAND)								
CLEAN CORE								
DIRTY CORE (RDCI) OR DONE MANUALLY								
LOST SALES CALCULATOR VS. ACTUAL								
AVERAGE STOCK ORDER (Obtain data from								
MONTHS SUPPLY (This calculation from yo								
GROSS (TOTAL) TURNS (from your FS Tem								
TRUE (STOCK) TURNS (from your FS Temp								
FTFR (FIRST TIME FILL RATE)								

OBSO POSITION			
.75 TIMES	\$		0
PLUS			0
PLUS			0
EQUALS		#DIV/0!	0

DEALER TRACK ARKONA			MONTH OF:				PROFILES
STATUS			%	#	PIECES	VALUE	
ACTIVE PARTS: STOCKED			#DIV/0!				See 9 D
ACTIVE PARTS: EXCESS STOCK			#DIV/0!				LESS THA
ACTIVE PARTS: UNDERSTOCKED			#DIV/0!				LESS THA
ACTIVE PARTS: TO PHASE OUT			#DIV/0!				LESS THA
TOTAL ACTIVE PARTS			#DIV/0!				70%
SUPERCEDED W/ON HAND			#DIV/0!				LOW DBL
INACTIVE W/ON HAND			#DIV/0!				LESS THA
INACTIVE PART NUMBER # AND %							
TOTAL INV. TO SELL			#DIV/0!				
CORES ON HAND							LOW PIEC
NEG-ON-HAND							LOW DBL
TOTAL OF INVENTORY							
PARTS ON OPEN R.O.'S							ONE DAYS
VALUE OF TOTAL INVENTORY							
NOT ON FACTORY MASTER							MINIMAL
PARTS WITH OUT COST							MINIMAL
INVENTORY AGING BY LAST SOLD							
			VALUE	%	ACUM %		INS
NEVER SOLD				#DIV/0!	#DIV/0!		
ONE YEAR AGO PLUS				#DIV/0!	#DIV/0!		THIS
ELEVEN MONTHS AGO				#DIV/0!	#DIV/0!		
TEN MONTHS AGO				#DIV/0!	#DIV/0!		THIS
NINE MONTHS AGO				#DIV/0!	#DIV/0!		
EIGHT MONTHS AGO				#DIV/0!	#DIV/0!		THESE PARTS WILL BE IN A "
SEVEN MONTHS AGO				#DIV/0!	#DIV/0!		
SIX MONTHS AGO				#DIV/0!	#DIV/0!		
FIVE MONTHS AGO				#DIV/0!	#DIV/0!		
FOUR MONTHS AGO				#DIV/0!	#DIV/0!		
THREE MONTHS AGO				#DIV/0!	#DIV/0!		THIS IS YOUR ACT
TWO MONTHS AGO				#DIV/0!	#DIV/0!		
ONE MONTH AGO				#DIV/0!	#DIV/0!		
CURRENT MONTH				#DIV/0!	#DIV/0!		
TOTAL INVENTORY				#DIV/0!			Guide is 1.5 Months Supp
CORES WITH ON HAND							CONFIRM DIRT

CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat
OBSO POSITION (LINES 25 to 31 FROM ABOVE) (includes potential and technicle OBSO)
NEG-ON-HAND
CLEAN CORE (Provide the # of part #'s and # of pieces)
DIRTY CORE
LOST SALES CALCULATOR VS. ACTUAL
AVERAGE STOCK ORDER (this will help you calculate your true turnfound in the FS temp)

MONTHS SUPPLY (this calculation is found in the FS template)	
GROSS (TOTAL) TURNS (from your FS Template)	
TRUE (STOCK) TURNS (from your FS Template)	
FTFR (FIRST TIME FILL RATE) (from your parts class homework assignment)	

Lightyear Stocking Status INVESTMENT				Inventory Value	% of Inventory	Guide	COLOR SCORING
Normal or Active Stock					#DIV/0!	over 70%	GOOD
Automatic Phase Out					#DIV/0!	Less than 30%	WARNING
Dealer Phase Out					#DIV/0!	Less than 1%	DANGER
Manual Order					#DIV/0!	Less than 3%	GREAT
Non Stock Part \$'s					#DIV/0!	Less than 5%	Seldom used
Non Stock Part #'s*						Greater than 70% of PN's	OK....BUT..
No Phase Out						NA	OUCH !!!
						NA	
Clean Core				#DIV/0!	# PIECES	PART #	OUCH !!!!!
Dirty Core				#DIV/0!			
Total Inventory				\$0	#DIV/0!		ouch!!!
Lightyear							
Activity		Value \$	% of Inver	%	Notes & Guides		
1-2 Months				#DIV/0!	ACTIVE INVENTORY at 75%		
3-5 Months				#DIV/0!	ACTIVE INVENTORY at 23%		
6-11 Months				#DIV/0!	75% will likely become Obso 2% is guide		
Over 12 Months				#DIV/0!	Technical Obsolescence 2% is guide		
New parts no sales				#DIV/0!	Minimal Amount		
Total Inventory				#DIV/0!			
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat							Pass or Fail ?
OBSO POSITION (LINES 20-22 FROM ABOVE)							
NEG-ON-HAND (MINUS-ON-HAND)							
CLEAN CORE							
DIRTY CORE (RDCI) OR DONE MANUALLY							
LOST SALES CALCULATOR VS. ACTUAL							
AVERAGE STOCK ORDER (Obtain data from your OE)							
MONTHS SUPPLY (This calculation from your FS Template)							
GROSS (TOTAL) TURNS (from your FS Template)							
TRUE (STOCK) TURNS (from your FS Template)							
FTFR (FIRST TIME FILL RATE) (This is a post class assignment)							

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OBSO POSITION			
.75 TIMES	\$		0
PLUS			0
PLUS			0
EQUALS		#DIV/0!	0

PBS SCORECARD				GOOD
Stocking Status	Inventory	% of Inventory	Guide	WARNING
INVESTMENT	Value			DANGER
Stock Parts		#DIV/0!	over 70%	GREAT
Automatic Phase Out		#DIV/0!	Less than 30%	Seldom u
		#DIV/0!		OK....BUT
Manual Order		#DIV/0!	Less than 3%	OUCH !!!!!
Test Part \$'s		#DIV/0!	Less than 5%	YIKES
Test Part #'s*			Greater than 70% of PN's	
Core Parts		#DIV/0!	pn pieces	
Core Dirty		#DIV/0!	pn pieces	
Superseded Parts		#DIV/0!	pn NA pieces	
			NA	
Total Inventory	\$0	#DIV/0!		

REYNOLDS

			NADA	
Activity	Value	% of inver	Guide	Notes
Current		#DIV/0!	75%	this is your current and active healthy parts inventory
1-3 Months		#DIV/0!	included	
4-6 Months		#DIV/0!	23%	
7-9 Months		#DIV/0!	2%	65% Will likely become obso
10-12 Months		#DIV/0!	included	85% Will likely become obso
13-24 Months		#DIV/0!	0%	Technically Obsolete
25+ months		#DIV/0!	0%	
TOTAL	\$0	#DIV/0!		
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat				PASS/ FAI
OBSO POSITION (LINES 23-26 FROM ABOVE)				
NEG-ON-HAND (MINUS-ON-HAND)				
CLEAN CORE				
DIRTY CORE				
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER (NEEDED FOR FS TEMPLATE TRUE TURN CALCULATION)				
MONTHS SUPPLY (FS TEMPLATE)				
GROSS (TOTAL) TURNS (from your FS Template)				
TRUE (STOCK) TURNS (from your FS Template)				
FTFR (FIRST TIME FILL RATE) (from your parts class homework assignment)				

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OB SO POSITION MATH DONE BELOW		
.65 TIMES THE 7-9 MONTH VA	\$0	
.85 TIMES THE 10-12 MONTH	\$0	
PLUS THE 13-24 MONTH VALU	\$0	
PLUS THE 25+ VALUEQUALS	\$0	
OB SO AS A % OF TOTAL	\$ -	#DIV/0!

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REYNOLDS 2213 Stocking Status INVESTMENT				GOOD
Inventory Value % of Inventory Guide				WARNING
				DANGER
Normal or Active Stock	\$90,499	45.68%	over 70%	GREAT
Automatic Phase Out	\$55,747	28.14%	Less than 30%	Seldom used
Dealer Phase Out	\$0	0%	Less than 1%	OK....BUT..
Manual Order	\$0	0%	Less than 3%	OUCH !!!!!!!!!
Non Stock Part \$'s	\$51,329	26%	Less than 5%	YIKES
Non Stock Part #'s*	1746	63%	Greater than 70% of PN's	
Core Clean	\$2,139	1%	62 108	
Core Dirty	\$27,693	14%	140 316	
Replace by hold RBH	\$559	0%	5 NA 7	
			NA	
Total Inventory	\$198,135	115%		

REYNOLDS

Activity	Value	% of inventor	NADA Guide	Notes
Current	\$44,248	22.33%	75%	this is your current and active
1-3 Months	\$37,388	18.87%	included	healthy parts inventory
4-6 Months	\$23,212	11.72%	23%	
7-9 Months	\$24,241	12.23%	2%	65% Will likely become obso
10-12 Months	\$17,357	8.76%	included	85% Will likely become obso
13-24 Months	\$34,816	17.57%	0%	Technically Obsolete
25+ months	\$16,870	8.51%	0%	
TOTAL	\$198,132	100.00%		
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat				PASS/ FAIL
OBSO POSITION (LINES 23-26 FROM ABOVE)				FAIL
NEG-ON-HAND (MINUS-ON-HAND)				FAIL
CLEAN CORE				PASS
DIRTY CORE				FAIL
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER (NEEDED FOR FS				
MONTHS SUPPLY (FS TEMPLATE)				
GROSS (TOTAL) TURNS (from your FS Templ				
TRUE (STOCK) TURNS (from your FS Templ				
FTFR (FIRST TIME FILL RATE) (from your pa				

PAUL MASSE BUICK GMC SOUTH SEPTEMBER 2017

OBISO POSITION MATH DONE BELOW		
.65 TIMES THE 7-9 MONTH VALUE	\$15,757	
.85 TIMES THE 10-12 MONTH VALUE	\$14,753	
PLUS THE 13-24 MONTH VALUE	\$34,816	
PLUS THE 25+ VALUE EQUALS	\$16,870	
OBISO AS A % OF TOTAL	\$ 82,196.10	41.49%

UCS SCORECARD				GOOD
Stocking Status	Inventory Value	% of Inventory	Guide	WARNING
Observations				DANGER
Active Stock (0-6 month activity)			over 70%	GREAT
Zero Guide (Auto Phase out)			Less than 30%	Seldom used
No bin Location Parts			Less than 1%	OK....BUT..
Manual Order Review			Less than 3%	OUCH !!!!!!!!!
No Match (Non Stock Part \$'s)			Less than 5%	
Total Watch #'s (N/ Stock Part #'s)			Greater than 70% of PN's	
Clean Core				
Dirty Core			Are controls in place?	
			NA	
			NA	
Total Inventory	\$0			
EXTRA LINES				
EXTRA LINES				

UCS

Investment Activity	Value	% of inver	NADA Guide	Notes
Current TO 3 Months		#DIV/0!	75%	this is your current and active
3 to 6 Months		#DIV/0!	included	healthy parts inventory
6-9 Months		#DIV/0!	23%	65% Will likely become obso
9-12 Months		#DIV/0!	2%	85% Will likely become obso
12 Months + Over		#DIV/0!	included	This is your Technical OBSO
		#DIV/0!		
		#DIV/0!		
TOTAL	\$0	#DIV/0!		
CRITICAL OBSERVATIONS:(How do you feel about these observations?) Color Coat				Pass or Fail ?
OBSO POSITION (LINES 23-26 FROM ABOVE)				
NEG-ON-HAND (MINUS-ON-HAND) (minus balance parts)				
CLEAN CORE				
DIRTY CORE				
LOST SALES CALCULATOR VS. ACTUAL				
AVERAGE STOCK ORDER				
MONTHS SUPPLY				
GROSS (TOTAL) TURNS (from your FS templa				
TRUE (STOCK) TURNS (from your FS Templat				
FTFR (FIRST TIME FILL RATE) (from your part				

\$0.00	
\$0.00	
\$0	
\$0.00	#DIV/0!