Dealer Labor Rate Survey

Complete this survey if you have a dealer (OEM) store.

Dealer	Labor Rate		Flat Rate Time Standard
	Single	Variable	
St Mays CDJRF		C 50.00 W 119.82 M Varies (Menu) R Grid (112.00) I Grid (112.00)	____ Factory ____ Chilton ____ Computer ____ Motors _X_ Mitchell ____ Other
Kelly Chrysler	$90.00	C ____ W ____ M ____ R ____	____ Factory ____ Chilton ____ Computer ____ Motors _X_ Mitchell ____ Other
Stoltz Ford	$90.00 $110.00 (Super Duty)	C ____ W ____ M ____ R ____	____ Factory ____ Chilton ____ Computer ____ Motors _X_ Mitchell ____ Other
St Mays Chev		C $60.00 W 112.90 M Grid (112.00) R Grid (112.00)	____ Factory ____ Chilton ____ Computer ____ Motors _X_ Mitchell ____ Other
Stoltz Dodge	$90.00	C ____ W ____ M ____ R ____	____ Factory ____ Chilton ____ Computer ____ Motors _X_ Mitchell ____ Other

Variable Rate Code(s):
C=Lowest, Most Competitive (ie., L.O.F., etc.)   **W**=Warranty
M=Maintenance Rate (Normal Factory Maintenance)   **R** =Highest, Repair Rate   **I** = Internal

NADA ACADEMY

Dealer Labor Rate Survey
Complete this survey if you have a dealer (OEM) store.

Dealer	Labor Rate		Flat Rate Time Standard
	Single	Variable	
ST MARYS CDJR		C 112.⁰⁰ GRID W 119.82 M 37.50 R 112.⁰⁰ GRID I 112.⁰⁰ GRID	___ Factory ___ Chilton ___ Computer ___ Motors _X_ Mitchell ___ Other
ST MARYS CHEVY GMC		C 112.⁰⁰ GRID W 112.91 M 37.50 EFFECTIVE R 112.⁰⁰ GRID	___ Factory ___ Chilton ___ Computer ___ Motors _X_ Mitchell ___ Other
STOLTZ FORD	MATRIX	C 90-110 W 90.12 M ___ R ___	___ Factory ___ Chilton ___ Computer ___ Motors ___ Mitchell ___ Other
		C ___ W ___ M ___ R ___	___ Factory ___ Chilton ___ Computer ___ Motors ___ Mitchell ___ Other
		C ___ W ___ M ___ R ___	___ Factory ___ Chilton ___ Computer ___ Motors ___ Mitchell ___ Other

Variable Rate Code(s):
C=Lowest, Most Competitive (ie., L.O.F., etc.)   W=Warranty   I= Internal
M=Maintenance Rate (Normal Factory Maintenance)   R =Highest, Repair Rate