

Sort Source: 900

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	99	23.23	603		38,699.15		463
Regular	99	100.00	603	100.00	38,699.15	100.00	463
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	1	0.23	1		6.90		1
Return Sales	27	6.33	565		9,382.05		494
Regular	27	100.00	565	100.00	9,382.05	100.00	494
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	103	24.17	474		28,351.76		165
Stockorders	23	22.33	167	35.23	6,020.48	21.23	27
Supplemental Orders							
Customer Orders	73	70.87	237	50.00	1,170.78	4.12	90
Emergency Purchases	11	10.67	70	14.76	21,160.50	74.63	48
Other Receipts							
Overages							
Net Adjustments	2	0.46	5		-59.99		2
Plus							
Minus	2	100.00	5	100.00	-59.99		2
Factory Returns							
Net Appreciation							
Positive							
Negative							
Parts Updated With Cost							
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			162		10,253.70		87
Lost Sales							
Return Sales			36		149.99		6

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	33,900		33,500		1,105,022.85	
Active Parts	8,283	24.43	21,288	63.54	718,672.88	65.03
NS Parts	22,369	65.98	3,631	10.83	171,803.83	15.54
MD Parts	63	0.18	3,889	11.60	17,165.95	1.55
AP Parts	3,143	9.27	4,643	13.85	195,771.77	17.71
DP Parts	29	0.08	49	0.14	1,608.42	0.14
SP Parts						
DEL Parts	13	0.03				
Parts With No Cost	475	1.40	632	1.88		
Parts With Negative On-Hand	8	0.02	31		-702.96	
Core/Exchange	180	0.53	307	0.91	27,452.00	
Memos On File	3,431					
Parts Added	1,237	3.64	164	0.48	9,203.43	0.83
Active Parts	42	3.39	41	25.00	2,962.50	32.18
NS Parts	1,186	95.87	105	64.02	6,193.75	67.29
MD Parts						
AP Parts						
DP Parts	9	0.72	18	10.97	47.18	0.51
SP Parts						
Parts & Memos Deleted	1,545					
Inventory Movement - Sales						
0 to 3 Months	10,286	30.34	23,731	70.83	672,241.35	60.83
4 to 6 Months	3,816	11.25	3,134	9.35	123,462.09	11.17
7 to 12 Months	4,948	14.59	3,317	9.90	159,215.40	14.40
Over 12 Months	9,709	28.64	2,382	7.11	105,060.97	9.50
New Parts No Sales	5,141	15.16	936	2.79	45,043.04	4.07
Inventory Movement - Receipts						
0 to 3 Months	10,762	31.74	22,795	68.04	717,015.44	64.88
4 to 6 Months	3,734	11.01	2,633	7.85	104,775.60	9.48
7 to 12 Months	5,007	14.76	3,714	11.08	137,744.34	12.46
Over 12 Months	9,793	28.88	4,175	12.46	137,629.74	12.45
New Parts No Receipts	4,604	13.58	183	0.54	7,857.73	0.71
Outstanding Orders	938	2.76	2,565		212,975.55	
Stockorders	587	62.57	1,513	58.98	147,449.62	69.23
Supplemental Orders						
Customer Orders	41	4.37	108	4.21	2,353.50	1.10
Backorders	367	39.12	944	36.80	63,172.43	29.66
Stockorder Backorders	351	37.42	691	26.93	47,514.90	22.31
Supplemntl Backorders						
Customer Backorders	24	2.55	253	9.86	15,657.53	7.35

Outstanding Forced Orders

Grand Total

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	4,764	14.05	24,189		810,339.91		11,074
Regular	4,420	92.77	22,682	93.76	733,783.79	90.55	10,144
No History	31	0.65	201	0.83	8,371.82	1.03	36
Drop Ship							
Wholesale	572	12.00	1,306	5.39	68,184.30	8.41	894
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	18	0.05	29		1,235.77		18
Return Sales	731	2.15	2,385		107,921.98		1,371
Regular	640	87.55	2,115	88.67	95,120.61	88.13	1,264
No History	1	0.13	3	0.12	281.07	0.26	1
Defective							
Wholesale	96	13.13	267	11.19	12,520.30	11.60	106
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	4,419	13.03	23,438		749,011.06		6,568
Stockorders	3,191	72.21	14,223	60.68	501,784.82	66.99	4,166
Supplemental Orders							
Customer Orders	927	20.97	5,036	21.48	109,316.98	14.59	1,056
Emergency Purchases	778	17.60	4,179	17.83	137,909.26	18.41	1,346
Other Receipts							
Overages							
Net Adjustments	449	1.32	862		-16,757.39		489
Plus	31	6.90	172	19.95	2,097.60		44
Minus	418	93.09	690	80.04	-18,854.99		445
Factory Returns							
Net Appreciation	323	0.95	2,972	8.87	4,105.44		884
Positive	146	45.20	637	21.43	7,254.58		453
Negative	177	54.79	2,335	78.56	-3,149.14		431
Parts Updated With Cost	152	0.44					152
Parts With Comments	744						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			176		11,376.08		92
Lost Sales							
Return Sales			36		149.99		6

Sort Source: 900

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	426		2,756		66,924.19	
Active Parts	237	55.63	1,731	62.80	44,277.33	66.16
NS Parts	6	1.40	9	0.32	93.25	0.13
MD Parts						
AP Parts	164	38.49	984	35.70	22,067.63	32.97
DP Parts	19	4.46	32	1.16	485.98	0.72
SP Parts						
DEL Parts						
Parts With No Cost	13	3.05	631	22.89		
Parts With Negative On-Hand	1	0.23	9		-29.25	
Core/Exchange	1	0.23	1	0.03	700.00	
Memos On File	21					
Parts Added	10	2.34	18	0.65	47.18	0.07
Active Parts	1	10.00				
NS Parts						
MD Parts						
AP Parts						
DP Parts	9	90.00	18	100.00	47.18	100.00
SP Parts						
Parts & Memos Deleted	5					
Inventory Movement - Sales						
0 to 3 Months	246	57.74	1,709	62.01	48,697.88	72.76
4 to 6 Months	46	10.79	101	3.66	1,677.02	2.50
7 to 12 Months	66	15.49	271	9.83	15,449.92	23.08
Over 12 Months	36	8.45	650	23.58	280.56	0.41
New Parts No Sales	32	7.51	25	0.90	818.81	1.22
Inventory Movement - Receipts						
0 to 3 Months	217	50.93	1,132	41.07	38,959.46	58.21
4 to 6 Months	60	14.08	133	4.82	5,979.15	8.93
7 to 12 Months	33	7.74	202	7.32	1,300.01	1.94
Over 12 Months	99	23.23	1,268	46.00	19,944.12	29.80
New Parts No Receipts	17	3.99	21	0.76	741.45	1.10
Outstanding Orders						
Stockorders						
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplemental Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 300

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	156	8.82	421		20,396.08		174
Regular	156	100.00	421	100.00	20,396.08	100.00	174
No History							
Drop Ship							
Wholesale							
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales							
Return Sales	1	0.05	10		36.00		1
Regular	1	100.00	10	100.00	36.00	100.00	1
No History							
Defective							
Wholesale							
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	156	8.82	420		20,380.18		175
Stockorders	1	0.64	10	2.38	36.00	0.17	1
Supplemental Orders							
Customer Orders							
Emergency Purchases	155	99.35	410	97.61	20,344.18	99.82	174
Other Receipts							
Overages							
Net Adjustments							
Plus							
Minus							
Factory Returns							
Net Appreciation							49
Positive							39
Negative							10
Parts Updated With Cost	121	6.84					121
Parts With Comments							
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales							
Lost Sales							
Return Sales							

Sort Source: 300

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	1,768		53		1,109.85	
Active Parts	1,280	72.39	21	39.62	946.14	85.24
NS Parts	343	19.40				
MD Parts						
AP Parts	145	8.20	32	60.37	163.71	14.75
DP Parts						
SP Parts						
DEL Parts						
Parts With No Cost	1	0.05				
Parts With Negative On-Hand						
Core/Exchange	1	0.05	1	1.88	45.00	
Memos On File						
Parts Added	124	7.01				
Active Parts						
NS Parts	124	100.00				
MD Parts						
AP Parts						
DP Parts						
SP Parts						
Parts & Memos Deleted	261					
Inventory Movement - Sales						
0 to 3 Months	470	26.58	3	5.66	301.33	27.15
4 to 6 Months	384	21.71	20	37.73	584.04	52.62
7 to 12 Months	469	26.52	17	32.07	94.48	8.51
Over 12 Months	111	6.27	9	16.98	49.49	4.45
New Parts No Sales	334	18.89	4	7.54	80.51	7.25
Inventory Movement - Receipts						
0 to 3 Months	477	26.97	17	32.07	417.84	37.64
4 to 6 Months	385	21.77	4	7.54	528.30	47.60
7 to 12 Months	469	26.52				
Over 12 Months	114	6.44	32	60.37	163.71	14.75
New Parts No Receipts	323	18.26				
Outstanding Orders	1	0.05	6		95.40	
Stockorders	1	100.00	6	100.00	95.40	100.00
Supplemental Orders						
Customer Orders						
Backorders						
Stockorder Backorders						
Supplementl Backorders						
Customer Backorders						
Outstanding Forced Orders						

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT	TRANS COUNT
	-----	-----	-----	-----	-----	-----	-----
Gross Sales	4,509	14.22	23,165		751,244.68		10,437
Regular	4,165	92.37	21,658	93.49	674,688.56	89.80	9,507
No History	31	0.68	201	0.86	8,371.82	1.11	36
Drop Ship							
Wholesale	572	12.68	1,306	5.63	68,184.30	9.07	894
Wholesale No History							
Wholesale Drop Ship							
Warranty							
Warranty No History							
Warranty Drop Ship							
Lost Sales	17	0.05	28		1,228.87		17
Return Sales	703	2.21	1,810		98,503.93		876
Regular	612	87.05	1,540	85.08	85,702.56	87.00	769
No History	1	0.14	3	0.16	281.07	0.28	1
Defective							
Wholesale	96	13.65	267	14.75	12,520.30	12.71	106
Wholesale No History							
Wholesale Defective							
Warranty							
Warranty No History							
Warranty Defective							
Receipts	4,160	13.12	22,544		700,279.12		6,228
Stockorders	3,167	76.12	14,046	62.30	495,728.34	70.79	4,138
Supplemental Orders							
Customer Orders	854	20.52	4,799	21.28	108,146.20	15.44	966
Emergency Purchases	612	14.71	3,699	16.40	96,404.58	13.76	1,124
Other Receipts							
Overages							
Net Adjustments	447	1.40	857		-16,697.40		487
Plus	31	6.93	172	20.07	2,097.60		44
Minus	416	93.06	685	79.92	-18,795.00		443
Factory Returns							
Net Appreciation	323	1.01	2,972	9.68	4,105.44		835
Positive	146	45.20	637	21.43	7,254.58		414
Negative	177	54.79	2,335	78.56	-3,149.14		421
Parts Updated With Cost	31	0.09					31
Parts With Comments	744						
Misc & Sublet Items							
Gross Sales							
Lost Sales							
Return Sales							
Parts Not On File, But Sold							
Gross Sales			14		1,122.38		5
Lost Sales							
Return Sales							

Sort Source: 100

	NBR OF PARTS	PERCENT	PARTS PIECES	PERCENT	PARTS COST	PERCENT
	-----	-----	-----	-----	-----	-----
Inventory Balance	31,706		30,691		1,036,968.81	
Active Parts	6,766	21.33	19,536	63.65	673,449.41	64.94
NS Parts	22,020	69.45	3,622	11.80	171,710.58	16.55
MO Parts	63	0.19	3,889	12.67	17,165.95	1.65
AP Parts	2,834	8.93	3,627	11.81	173,540.43	16.73
DP Parts	10	0.03	17	0.05	1,122.44	0.10
SF Parts						
DEL Parts	13	0.04				
Parts With No Cost	461	1.45	1	0.00		
Parts With Negative On-Hand	7	0.02	22		-673.71	
Core/Exchange	178	0.56	305	0.99	26,707.00	
Memos On File	3,410					
Parts Added	1,103	3.47	146	0.47	9,156.25	0.88
Active Parts	41	3.71	41	28.08	2,962.50	32.35
NS Parts	1,062	96.28	105	71.91	6,193.75	67.64
MO Parts						
AP Parts						
DP Parts						
SF Parts						
Parts & Memos Deleted	1,279					
Inventory Movement - Sales						
0 to 3 Months	9,570	30.18	22,019	71.74	623,242.14	60.10
4 to 6 Months	3,386	10.67	3,013	9.81	121,201.03	11.68
7 to 12 Months	4,413	13.91	3,029	9.86	143,671.00	13.85
Over 12 Months	9,562	30.15	1,723	5.61	104,730.92	10.09
New Parts No Sales	4,775	15.06	907	2.95	44,143.72	4.25
Inventory Movement - Receipts						
0 to 3 Months	10,068	31.75	21,646	70.52	677,638.14	65.34
4 to 6 Months	3,289	10.37	2,496	8.13	98,268.15	9.47
7 to 12 Months	4,505	14.20	3,512	11.44	136,444.33	13.15
Over 12 Months	9,580	30.21	2,875	9.36	117,521.91	11.33
New Parts No Receipts	4,264	13.44	162	0.52	7,116.28	0.68
Outstanding Orders	937	2.95	2,559		212,880.15	
Stockorders	586	62.54	1,507	58.89	147,354.22	69.21
Supplemental Orders						
Customer Orders	41	4.37	108	4.22	2,353.50	1.10
Backorders	367	39.16	944	36.88	63,172.43	29.67
Stockorder Backorders	351	37.45	691	27.00	47,514.90	22.32
Supplementl Backorders						
Customer Backorders	24	2.56	253	9.88	15,657.53	7.35
Outstanding Forced Orders						