



Financial Management Objective Homework

Student Class # Mike Clayton **Name:** N323 **Academy**

I plan to accomplish the following objective our next class on: April 3rd **by**

Provide the relevant composite data

Department	Mont h	Page	Colum n
Service	01	32	2,6,8

Action plan for achieving objective
What is the area of focus?
CP, Warranty, and internal effective labour rates
What is the proposed plan? How will you achieve it?
Effective work distribution <input type="checkbox"/> EFL service advisor car walk around <input type="checkbox"/> increased upsell hours/RO
PDIs done by apprentice technicians only
How will you track your progress? What measurements, KPI's? How often will you track?
EFL & hours per RO - tracked every day by advisor & labour type Tech efficiency and shop capacity analysis Daily RAP report
Who are the employees that will be involved, or impacted? Will they require training or assistance?
Service advisors - service coordinators - techs Front-line service employees to receive sales and shop loading training
Is there a cost, or estimated cost for implementation?
Service advisor training - 595/
Projected date of completion? End of march

Jan. CP - 96.6 Warr - 100.68 Int - 104.61	Feb.	March	April	May	June
July	Aug.	Sept.	Oct.	Nov.	Dec.